

NOVA Parks Board Meeting Agenda
November 16, 2023
Algonkian Regional Park/The Woodlands
47001 Fairway Dr, Sterling, VA 20165

6:30 P.M. Audit Committee Meeting

6:30 P.M. Dinner

7:30 P.M. Board Meeting

- Call to Order
- Amendments to Agenda
- Approve September Meeting Minutes

7:40 P.M. Team Building Exercises – Rachel Doody

8:10 P.M. Report from the Audit Committee – Paul Baldino

8:15 P.M. The annual timeline of the Budget Process – Kim McCleskey

8:35 P.M. Approve Fees & Charges – Chris Pauley

9:00 P.M. NOVA Parks Assets at the Community Foundation – Lauren Weaver

9:10 P.M. Acceptance of land adjacent to the W&OD Trail in Reston – Mike DePue

9:25 P.M. Administrative Items:

Treasurers Report

9:35 P.M. Adjourn

NOVA Parks

Occoquan Regional Park
9751 Ox Road,
Lorton VA 22079

Board Meeting, September 21, 2023
7:30 p.m.

MINUTES

ATTENDANCE:

Members Present:

Sean Kumar, Vice Chairman
James Bonfils
Paul Baldino
Jeff Tarbert
Stella Koch
Patricia Harrison - arrived at 7:47
Douglas Stewart
Paul Ferguson

Members Absent:

Cate Magennis Wyatt, Chairman
Scott Price
Mark Chandler

Staff Present:

Paul Gilbert, Executive Director
Mike DePue, Planning Administrator
Danielle Endler, HR Administrator
Lauren Weaver, Director of Finance
Kelly Gilfillen, Director of Marketing and Communications
Kim McCleskey, Budget Administrator
Brian Nolan, Director of Planning & Development
Chris Pauley, Director of Operations
Anh Phan, Community Engagement Manager
Blythe Russian, Park Operations Superintendent
Mark Whaley, Park Operations Superintendent
Kiley Christian, Planning & Development Admin.

Guests:

Dave Gustafson, Falls Church potential new Board member.

CALL TO ORDER:

The Vice Chairman called the meeting to order at 7:45 p.m.

Mr. Tarbert introduced Mr. Dave Gustafson, Falls Church potential new Board member and gave a brief introduction and surmised he may potentially be taking over his seat on the Board for the City of Falls Church.

APPROVAL OF MINUTES:

A Motion was made by Mr. Bonfils, seconded by Mr. Stewart to approve the July 2023 Board Meeting Minutes. Mr. Nardolilli added that he would also approve, with the condition that he was not present during the July meeting as he was out of town.

UNANIMOUSLY APPROVED.

APPROVAL OF EXECUTIVE COMMITTEE MINUTES:

A Motion was made by Mr. Ferguson, seconded by Mr. Bonfils to approve the Executive Committee Meeting Minutes.

UNANIMOUSLY APPROVED.

UPDATE ON FINAL CLOSE FOR FY2023, LAUREN WEAVER, DIRECTOR OF FINANCE :

Ms. Weaver presented updated information on the final close for the FY2023 fiscal year. NOVA Parks had the second-highest net income in a fiscal year, trailing only behind the previous year. Furthermore, we reached a historic high in total revenue, amounting to \$38 million, surpassing the annual budget by an impressive 12.7%. Ms. Weaver expressed expenses also reached a peak high, which was expected, due to inflation, personnel, and operational costs.

In FY2023 most park categories exceeded budget expectations.

FY2023 Surplus

July Projection of End of Year Net Revenue		\$4,829,821
The Surplus Calc at FY'2023 year-end		\$5,136,899 (\$300k higher than projected)
Capital Fund	– 70% =	\$3,595,830
Performance Incentive Plan	– 20% =	\$1,027,380
Strategic Opportunity Reserve	– 10% =	\$513,690

ADOPTION OF CAPITAL BUDGET FY2024-FY2028 BRIAN NOLAN, DIRECTOR OF PLANNING & DEVELOPMENT:

Mr. Nolan discussed the Capital Budget process and how the input is gathered and compiled. Mr. Nolan presented the Capital Budget FY2023 actuals and discussed current and future.

**\$21,803,811 in Revenues from appropriations, prior year surplus, bond financing, grants, fund transfers, carryover of unspent prior year project funds
\$8,717,357 in Expenses \$13,086,454 difference is carried over to beginning balance in Revised FY2024 revenues.**

A motion was made by Mr. Nardolilli, seconded by Mr. Bonfils that The Capital Budget for FY2024 through FY2028 be adopted as presented.

UNANIMOUSLY APPROVED.

EXECUTIVE DIRECTOR'S REPORT – PAUL GILBERT, EXECUTIVE DIRECTOR:

Mr. Gilbert reported on the successful first year of Winkler Botanical Garden's Operation. He spoke regarding the six weeks of camps at Winkler Botanical Garden, the 56 children served, the scholarships partnered with both the City Manager's office and school social workers to identify & provide free summer camp to children in need. He also discussed work with schools and developing SOL programs for field trips, starting with the nearby school with the goal of an all-school program.

Mr. Gilbert reported on the sign honoring Catherine Winkler, and that the dedication is scheduled for mid to late October. He also reported that a parking lot is currently being engineered.

Mr. Gilbert also presented a Report on Demographics of NOVA Parks Employees.

Mr. Gilbert reported on the upcoming Sign Dedication at which is to be held at Temple Hall on September 26, 2023 at 2:00 p.m. The First Lafayette Trails sign in Northern Virginia. Interpretive sign that includes Lafayette's abolitionist views. Including Chair Phyllis Randall, Deputy Consul, of the French Embassy, Revolutionary Color Guard.

MEMBER JURISDICTION, KIM McCLESKEY FINANCE ADMINISTRATOR:

The appropriations level requested from our jurisdictions is based on the following formula:

Population x per capita rate

For FY 2025 it is recommended that the appropriations from jurisdictions be adjusted by:

Population change in each jurisdiction

Overall population is over 2 million and the increase is only 3,701.

Four of the six jurisdictions had a slight decrease in population

Per capita rate adjusted for inflation

Latest CPI released for the Washington DC area is 1.8%

Per capita rate adjusted for inflation
1.8% based on most recent CPI for Washington DC Area (July)
\$3.03 for Capital Appropriations
\$2.23 for Operating Appropriations
Contribution of \$5.26 per person, per year to NOVA Parks
Total Change in Appropriation
Change in appropriation is \$199,920 compared to FY 24
There is less than a 2% increase in total appropriations for FY 25

A motion was made by Mr. Ferguson, seconded by Ms. Harrison, move adoption of a per capita rate of \$3.03 for Capital and \$2.23 for Operating for FY'2025.

UNANIMOUSLY APPROVED.

Recognition of 18 years of service by Jeff Tarbert

Jeff Tarbert Tribute

Dear Jeff,

Of all the meetings I had to miss, I am so terribly sorry to miss the opportunity to share these thoughts, and my thanks, with you, in person.

Jeff, it is impossible to quantify the enormity of your contributions ~ to this Board; to our NOVA Parks Organization; and to the 2 million users of our parks each year.

Your unfailing commitment to your responsibilities as a Board Member, over a period spanning 18 years, is matched only by your inimitable intellect ~ and, I know I speak for every Board Member as I share my appreciation for the means by which you've shared your inimitable intellect ~ always with gentle persuasion, when you might have otherwise have thrown up your hands and rolled your eyes at some of our more wooden-headed "suggestions"!

We have all been the beneficiaries of your quick wit, we've learned from your vast knowledge of good governance and have been inspired by your selfless dedication to public service.

While your presence on this Board will be sorely missed, I hope you will long enjoy the satisfaction of knowing we are, and all future Boards will be, forever better and eternally grateful, for your leadership, vision and passion to create magnificent places for all to enjoy.

Thank you, thank you so very much Jeff, and God Speed,

Your Partner in All Things Worth Doing,

Cate Magennis Wyatt, Chair

Paul Ferguson – Jeff quickly became well respected by the other Board Members, quickly took on tough jobs. He brought much leadership and knowledge .

Stella Koch – Jeff is always calm, low-key, he has brought much guidance and leadership to his position.

Sean Kumar – When I came on and finished my Ethic’s Book, it was difficult, hard work. Jeff gave me advice and governance.

Paul Baldino – I learned a lot from him about Governance NOVA Parks, extensive history of volunteering, perspective, wisdom, insights, this organization.

Mike Nardolilli – Jeff has been a sounding board, wisdom, responsiveness and much more.

Paul Gilbert presented Jeff Tarbert with a signed commemorative plaque and thanked him for his countless years of service and dedication to NOVA Parks.

Treasurer’s Report:

A motion was made by Mr. Ferguson, seconded by Mr. Tarbert to approve the Treasurer’s Report.

UNANIMOUSLY APPROVED.

CLOSED SESSION

A motion made by Mr. Bonfils, seconded by Mr. Tarbert to go into closed session to discuss personnel and real estate acquisition allowed under Code of Virginia, Section § 2.2-3711.

Moved into closed session at 8:52 p.m.

A motion was made to exit Closed Session by Mr. Nardolilli, seconded by Mr. Tarbert.

UNANIMOUSLY APPROVED.

Sean Kumar Vice Chairman read: I certify that, to the best of my knowledge, only public business matters lawfully exempted from open meeting requirements prescribed by the Virginia Freedom of Information Act and only such matters identified in the motion to convene closed session were heard, discussed, or considered by this Board during Closed Session.

Roll Call Vote: All responded in the affirmative.

Reconvene in Open Session at 9:57 p.m.

Real Estate Motion: Move to Authorize the Executive Director to enter into an option agreement for the terms and land discussed in closed session.

A motion was made to approve by Mr. Ferguson, seconded by Ms. Harrison.

UNANIMOUSLY APPROVED.

A motion made to award performance incentive program shares as determined using the FY'23 score calculation made by Mr. Nardolilli, seconded Ms. Harrison.

UNANIMOUSLY APPROVED.

ADJOURNMENT:

A motion was made by Mr. Ferguson, seconded by Mr. Bonfils, to adjourn the meeting.

UNANIMOUSLY APPROVED.

The meeting was adjourned at 10:00 p.m.

Respectfully submitted,



Paul A. Gilbert, Secretary

Approved by the NOVA Parks Authority Board
on November 16, 2023:

Paul A. Gilbert, Secretary

Cate Magennis Wyatt, Chairman

ATHLETIC FIELDS						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Organized Youth Groups											
Per Game: Soccer - Algonkian						30.00	35.00	30.00	35.00		
Per Game: Bull Run						35.00	45.00	35.00	45.00		
Diamond Fields, Per Season, Per Player											
Teams must submit roster											
Fee includes 5.5 hrs. per week						13.00	21.00	13.00	21.00		
*All teams must pay a one time use fee of 40.00 per season											
Open Play											
Soccer (Algonkian) / Baseball (Occoquan) Field Rental - 2 hr. Min.						30.00	40.00	30.00	40.00		
Additional Hour						10.00	10.00	10.00	10.00		
BATTING CAGES						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
14 Balls						2.00	2.00	2.00	2.00		
Team Rentals, Per Cage, Per 1/2 Hour						18.00	22.00	20.00	24.00		
Team Rentals, Per Cage, Per 1Hour						35.00	41.00	38.00	44.00		
BOATING						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
LAUNCHING						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Daily											
Algonkian, Beaverdam and Fountainhead											
Shore, No Trailer, Carried Craft Only						6.00	8.00	7.00	9.00		
Ramp						8.00	10.00	8.00	10.00		
Age 55 & Over, Daily						3.00	4.00	3.00	4.00		
Daily											
Occoquan											
Ramp						11.00	13.00	13.00	15.00		
Ramp, Age 55 & Over, Mon - Fri						6.00	8.00	7.00	9.00		
Shore, No Trailer, Carried Craft Only						6.00	8.00	7.00	9.00		
Daily											
Pohick Bay											
Ramp						11.00	16.00	13.00	18.00		
Ramp, Age 55 & Over, Mon - Fri						6.00	10.00	7.00	11.00		
Shore, No Trailer, Carried Craft Only						6.00	10.00	7.00	11.00		

BOATING (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Annual											
All NOVA Parks Regional Launch Facilities											
		*Ramp				130.00	165.00	130.00	165.00		
		*Shore, No Trailer, Carried Craft Only				65.00	100.00	65.00	100.00		
		Disabled * Non Juris. fee includes gate fees				5.00	35.00	5.00	35.00		
Algonkian and Fountainhead											
		*Ramp				110.00	145.00	110.00	145.00		
Pohick Bay											
		Shore, Motorized Craft				105.00	140.00	105.00	140.00		
		Includes gate fee for non-jurisdiction									
RENTAL											
Age 55 and Over Discount 25% on all Boat Rentals, Monday - Friday.											
Fountainhead, Occoquan, Beavertdam and Pohick Bay (Canoes where Available)											
		Canoe, Per Hour				17.00	18.00	18.00	19.00		
		Canoe, 4 Hour Rental				47.00	52.00	47.00	52.00		
		Kayak, Single, Per Hour				17.00	18.00	18.00	19.00		
		Kayak, Single, 4 Hour Rental				47.00	52.00	47.00	52.00		
		Kayak, Double, Per Hour				22.00	23.00	23.00	24.00		
		Kayak, Double, 4 Hour Rental				53.00	56.00	53.00	56.00		
		Stand Up Paddle Boards, Per Hour				22.00	24.00	23.00	24.00		
Fountainhead											
		Jon Boat, Per Day									
			3 Person Boat			19.00	22.00	19.00	22.00		
			4 Person Boat			22.00	24.00	22.00	24.00		
			2 Hours Prior to Closing			14.00	15.00	14.00	15.00		
		Electric Motor, Per Day				22.00	24.00	22.00	24.00		
		Electric Battery, Per Day				18.00	20.00	18.00	20.00		
<i>*Additional \$20 required for gate key at Bull Run Marina</i>											
Pohick Bay											
		Pedal Boat, Per 1 Hour				16.00	18.00	18.00	20.00		
		Water Trike Rental				18.00	20.00	18.00	20.00		

Boat and RV Storage						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Algonkian and Bull Run											
		Regular Space, Per Quarter				196.00	220.00	196.00	220.00		
		Oversize Space, Per Quarter				286.00	308.00	286.00	308.00		
Algonkian											
		Regular Space w/ launching (Save 25% on Launching)									
			Per Quarter			N/A	N/A	N/A	N/A		
Occoquan and Pohick Bay											
		Regular Space				270.00	291.00	270.00	291.00		
		Oversize Space				358.00	380.00	358.00	380.00		
		RV Storage									
		Regular Space				196.00	220.00	196.00	220.00		
		Oversize Space				286.00	308.00	286.00	308.00		
CAMPGROUND CABINS						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>Peak Season 2023</u>	<u>Non Peak Season 2023</u>	<u>Peak Season 2024</u>	<u>Non Peak Season 2024</u>	<u>Peak Season 2025</u>	<u>Non Peak Season 2025</u>
Pohick Bay & Bull Run - Rustic Cabins											
		Daily (2 night minimum)				100.00	90.00	100.00	90.00		
		Weekly				570.00	510.00	600.00	540.00		
Pohick Bay - Deluxe Cabins											
		Daily (2 night minimum, permitted within 60 days of reservation date)				170.00	150.00	170.00	150.00		
		Weekly* (Required more than 60 days out)				960.00	840.00	1020.00	900.00		
CAMPING						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
GROUPS						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Bull Run											
		Groups, Per Person, Per Night				8.00	9.25	8.00	9.25		
Pohick Bay - Groups, by Site, Per Night						\$97/\$390	\$116/\$465	\$97/\$390	\$116/\$465		
Blue Ridge, Per Person, Per Night						6.00	7.25	7.00	8.25		
						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>Peak Season 2023</u>	<u>Non Peak Season 2023</u>	<u>Peak Season 2024</u>	<u>Non Peak Season 2024</u>	<u>Peak Season 2025</u>	<u>Non Peak Season 2025</u>
FAMILY Monday - Thursday											
		Non-electric Site *Available at Pohick only in Overflow				31.00	27.00	35.00	31.00		
		15/30 Amp Service (Bull Run Only)				39.00	34.00	39.00	34.00		
		50 Amp Service				48.00	44.00	48.00	44.00		
		30 Amp Service, water				48.00	39.00	48.00	39.00		

ALGONKIAN RIVERFRONT COTTAGES (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
	Nov - Apr, Mon- Thurs Only, Per Day										
		3 Bedroom				173.00	180.00	204.00	214.00	215.00	225.00
		5 Bedroom				254.00	261.00	300.00	310.00	315.00	325.00
		Deluxe 2 Bedroom				180.00	185.00	215.00	220.00	226.00	231.00
		Deluxe 4 Bedroom				283.00	289.00	330.00	335.00	347.00	352.00
	Weekend Rates										
	May-Oct, Including Thanksgiving, Christmas and New Years, Per Day										
		3 Bedroom				208.00	215.00	255.00	260.00	268.00	273.00
		5 Bedroom				305.00	315.00	365.00	380.00	383.00	398.00
		Deluxe 2 Bedroom				220.00	225.00	265.00	275.00	278.00	298.00
		Deluxe 4 Bedroom				345.00	350.00	345.00	350.00	362.00	367.00
	Nov-Apr Excluding Holidays (Thanksgiving, Christmas and New Years) Per Day										
		3 Bedroom				173.00	180.00	220.00	230.00	231.00	241.00
		5 Bedroom				259.00	266.00	320.00	330.00	336.00	346.00
		Deluxe 2 Bedroom				180.00	185.00	220.00	235.00	231.00	246.00
		Deluxe 4 Bedroom				289.00	295.00	330.00	335.00	346.00	351.00
	*A two night minimum is required year round										
	Registered Occupants of Cottages are Permitted to Swim Free and Play Golf at Reduced Rates at Algonkian and Brambleton Golf Courses.										
		9 Holes				16.75	N/A	21.25	N/A	21.25	N/A
		18 Holes				24.50	N/A	33.50	N/A	33.50	N/A
ENTRANCE FEES (Gate Houses)						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
	Bull Run and Pohick Bay										
		Per Vehicle, Per Day				N/A	8.00	N/A	8.00		
		Per Vehicle, Per Week				N/A	15.00	N/A	15.00		
		Per Vehicle, Per Day, Shelter Discount				N/A	5.00	N/A	5.00		
		Per Vehicle, Per Day, 10 or More Passengers				N/A	12.00	N/A	12.00		
		Annual Pass				N/A	31.00	N/A	31.00		
GOLF						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
	ANNUAL GOLF MEMBERSHIP										
		5-Day				2200.00	2200.00	2500.00	2500.00		
		Unlimited play Monday - Friday, excluding holidays, range balls, handicap and 10% off non-sale pro shop merchandise									
		\$5 off guest fee (18-holes, not valid with any other discounts, one per visit), 13-day advance tee time reservation									
		Jurisdiction members receive two complimentary guest 18-hole green fees valid Monday-Thursday, non-holiday									

NOVA Parks
Proposed Fees and Charges 2024 - 2025

*Changes From Previous Year are Highlighted in Blue

GOLF (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
5-Day Senior ~ 55 & older						1950.00	1950.00	2250.00	2250.00		
Unlimited play Monday - Friday, excluding holidays, range balls, handicap and											
10% off non-sale pro shop merchandise											
\$5 off guest fee (18-holes, not valid with any other discounts, one per visit), 13-day advance tee time reservation											
Junior Membership ~ 17 & younger						545.00	545.00	545.00	545.00		
Unlimited play Monday - Friday, excluding holidays, range balls, handicap and											
10% off non-sale pro shop merchandise											
and 13-day advance tee time reservation											
Subscription Membership											
Reduced per round fees paid at time of play in addition to the monthly charge. May cancel anytime						70.00/mo.	70.00/mo.	70.00/mo.	70.00/mo.		
Weekday Player Fee (18 or 9 Holes)						35.00	35.00	35.00	35.00		
Weekend Player Fee (18 or 9 Holes)						45.00	45.00	45.00	45.00		
Cart Upgrade, Walking to Riding						545.00	545.00	545.00	545.00		
Driving Range Membership - Packages of \$100-\$250 for a select number of buckets						\$100/\$250	\$100/\$250	\$100/\$250	\$100/\$250		
PULL CARTS											
9 Holes						3.00	3.00	3.00	3.00		
18 Holes						4.00	4.00	4.00	4.00		
POWER CARTS, PER RIDER											
18 Holes						19.00	19.00	22.00	22.00		
9 Holes						14.00	14.00	17.00	17.00		
DRIVING RANGE											
Small Bucket of Balls						7.00	7.00	8.00	8.00		
Large Bucket of Balls						10.00	10.00	11.00	11.00		
RENTAL CLUBS											
9 Holes						15.00	15.00	15.00	15.00		
18 Holes						20.00	20.00	20.00	20.00		
GREEN FEES											
ALGONKIAN and POHICK BAY											
9 Holes (Mar - Nov)											
Mon - Thurs - Open to 12:00						25.75	25.75	26.75	26.75		
Mon - Thurs - 12:00 - Twilight						21.25	21.25	22.25	22.25		
Friday - Open to 12:00						30.00	30.00	31.00	31.00		
Friday - 12:00 - Twilight						25.00	25.00	26.00	26.00		
Sat - Sun, Holidays - Open to 12:00						35.00	35.00	36.00	36.00		
Sat - Sun, Holidays - 12:00 to Twilight						28.50	28.50	29.50	29.50		

GOLF (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
ALGONKIAN and POHICK BAY (Cont'd)						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
					9 Holes (Dec - Feb) No Other Discounts Apply						
				Mon-Friday		14.50	14.50	15.50	15.50		
				Sat/Sun Holidays		23.00	23.00	24.00	24.00		
					18 Holes (Mar - Nov)						
				Mon - Thurs Open to 12:00		40.00	40.00	41.50	41.50		
				Mon - Thurs - 12:00 - Twilight		33.50	33.50	35.00	35.00		
				Friday - Open to 12:00		47.50	47.50	49.00	49.00		
				Friday - 12:00 - Twilight		38.50	38.50	40.00	40.00		
				Sat - Sun, Holidays Open to 12:00		52.00	52.00	53.50	53.50		
				Sat - Sun, Holidays - 12:00 to Twilight		43.50	43.50	45.00	45.00		
					Winter All Day Play (Dec - Feb) No Other Discounts Apply						
				Monday-Friday		25.00	25.00	26.50	26.50		
					Winter All Day Play (Dec - Feb) No Other Discounts Apply						
				Sat/Sun Holidays		37.50	37.50	39.00	39.00		
					Age 17 & under, 55 & Over						
					9 Holes						
				Mon - Thurs - Open to 12:00		20.50	20.50	21.50	21.50		
				Mon - Thurs - 12:00 - Twilight		17.50	17.50	18.50	18.50		
					18 Holes						
				Mon - Thurs - Open to 12:00		30.00	30.00	31.50	31.50		
				Mon - Thurs - 12:00 - Twilight		25.50	25.50	27.00	27.00		
					*Tournament Base Package (Monday - Thursday)	65.00	65.00	70.00	70.00		
					*Tournament Base Package (Friday)	NEW	NEW	75.00	75.00		
					Age 55 & Over Tournament	55.00	55.00	60.00	60.00		
					BRAMBLETON						
					9 Holes (Mar - Nov)						
				Mon - Thurs - Open to 12:00		26.00	26.00	27.00	27.00		
				Mon - Thurs - 12:00 - Twilight		21.25	21.25	22.25	22.25		
				Friday - Open to 12:00		31.00	31.00	32.00	32.00		
				Friday - 12:00 - Twilight		26.00	26.00	27.00	27.00		
				Sat - Sun, Holidays - Open to 12:00		36.00	36.00	37.00	37.00		
				Sat - Sun, Holidays - 12:00 to Twilight		31.00	31.00	32.00	32.00		
					9 Holes (Dec - Feb) No Other Discounts Apply						
				Monday-Friday		15.00	15.00	16.00	16.00		
				Sat/Sun Holidays		24.50	24.50	25.50	25.50		

GOLF (Cont'd)										
					<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
BRAMBLETON (Cont'd)					<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
18 Holes (Mar - Nov)										
			Mon - Thurs - Open to 12:00		42.00	42.00	43.50	43.50		
			Mon - Thurs - 12:00 - Twilight		34.50	34.50	36.00	36.00		
			Friday - Open to 12:00		48.00	48.00	49.50	49.50		
			Friday - 12:00 - Twilight		39.50	39.50	41.00	41.00		
			Sat - Sun, Holidays - Open to 12:00		53.00	53.00	54.50	54.50		
			Sat - Sun, Holidays - 12:00 to Twilight		44.50	44.50	46.00	46.00		
Winter All Day Play (Dec - Feb) No Other Discounts Apply										
			Monday-Friday		25.00	25.00	26.50	26.50		
			Sat/Sun Holidays		37.50	37.50	39.00	39.00		
Age 17 & under, 55 & Over										
			9 Holes							
			Mon - Thurs - Open to 12:00		22.00	22.00	23.00	23.00		
			Mon - Thurs - 12:00 - Twilight		18.50	18.50	19.50	19.50		
			18 Holes							
			Mon - Thurs - Open to 12:00		32.00	32.00	33.50	33.50		
			Mon - Thurs - 12:00 - Twilight		27.00	27.00	28.50	28.50		
			*Tournament Base Package		65.00	65.00	70.00	70.00		
			*Tournament Base Package (Friday)		N/A	N/A	75.00	75.00		
			Age 55 & Over Tournament		55.00	55.00	60.00	60.00		
<i>*Base fees include green fees, cart, conference room/pavilion, range balls, course gift.</i>										
REPLAY RATES, PER PLAYER										
			18-Holes Riding		27.00	27.00	27.00	27.00		
			18-Holes Walking		22.00	22.00	22.00	22.00		
			9-Holes Riding		22.00	22.00	22.00	22.00		
			9-Holes Walking		14.00	14.00	14.00	14.00		
QUICK PLAY RATES										
			Algonkian 4/5 holes		12.00/15.00	12.00/15.00	12.00/15.00	12.00/15.00		
			Brambleton - 6 holes		18.00	18.00	18.00	18.00		
			Pohick Bay 3 holes		9.00	9.00	9.00	9.00		
			Power Cart (per person)		4.00	4.00	4.00	4.00		
TWILIGHT PLAY RATES* <i>*Fee applies 2.50 hours before sunset (March - November)</i>										
			Algonkian & Pohick Bay							
			Mon - Friday		17.00	17.00	17.00	17.00		
			Sat - Sun, Holidays		20.00	20.00	20.00	20.00		
			Brambleton							
			Mon - Friday		17.00	17.00	17.00	17.00		
			Sat - Sun, Holidays		20.00	20.00	20.00	20.00		
			Twilight Power Cart (Per Person)		15.00	15.00	17.00	17.00		

BRAMBLETON EVENT PAVILION										
					<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>
Party/Reception/Social					<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
7 Hour Rental Includes -					1600.00	1750.00	1600.00	1750.00	1600.00	1750.00
5 hour Event plus 1 hour setup, 1 hour clean up										
WOODLANDS AT ALGONKIAN										
					<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>
Party/Reception/Social -Prime (March - November)					<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Fairfax, and Loudoun Rooms- 7Hour Rental*										
Mon-Thurs					2100.00	2200.00	2310.00	2415.00	2310.00	2415.00
Friday, Holidays					3000.00	3125.00	3310.00	3445.00	3970.00	4135.00
Sunday					3600.00	3750.00	3970.00	4135.00	3970.00	4135.00
Sat & Sun*					5500.00	5725.00	6064.00	6310.00	6300.00	6560.00
*Followed by a Federal Holiday										
Outside caterer fee (Party/Reception/Social)					500.00	500.00	550.00	550.00	550.00	550.00
Party/Reception/Social - Non Prime (December - February)										
Fairfax, and Loudoun Rooms- 7Hour Rental*										
Mon-Thurs					1475.00	1525.00	1630.00	1680.00	1630.00	1680.00
Friday, Holidays					2100.00	2200.00	2315.00	2425.00	2780.00	2890.00
Sunday					2525.00	2625.00	2780.00	2890.00	2780.00	2890.00
Sat & Sun*					3850.00	4000.00	4245.00	4410.00	4245.00	4410.00
*Followed by a Federal Holiday										
Outside caterer fee (Party/Reception/Social)										
Meeting/Workshop/Seminar (Mon-Thurs. - 9:00am-5:00pm)										
Fairfax Room, Per 8 Hours					275.00	300.00	350.00	375.00	350.00	375.00
Loudoun Room & Fairfax Room, Per 8 Hours										
					650.00	715.00	750.00	790.00	750.00	790.00
Notes:										
(a) Discounts available for non-profit organizations from member jurisdictions; additional discounts available for extended uses and/or package arrangements.										
(b) Additional fees may apply for use of wedding gazebo, additional rental hours and/or special services										
(c) Discounts apply for functions booked less than 30 days in advance										
MINIATURE GOLF										
					<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
CAMERON RUN and UPTON HILL					<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Per Round, Per Person										
Age 13-54					7.00	7.00	7.00	7.00		
Age 55 & Over and Age 12 & Under					5.00	5.00	5.00	5.00		
Replay Fee					3.00	3.00	3.00	3.00		
Groups of 10 or More Persons					4.00	4.00	4.00	4.00		
Swimming Patrons					3.50	3.50	3.50	3.50		
Discount Ticket (10 Admissions)					40.00	40.00	40.00	40.00		

MINIATURE GOLF (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
ALGONKIAN											
	Per Round, Per Person (Non Swimmer)					5.00	5.00	5.00	5.00		
	Swimming Patrons					3.00	3.00	3.00	3.00		
POHICK BAY						3.00	3.00	3.00	3.00		
Waterparks											
						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Annual Waterpark Pass, Valid at all NOVA Parks Waterparks											
	Individual					85.00	95.00	95.00	105.00		
	Each Additional Family Member					70.00	80.00	80.00	90.00		
	Senior Individual					75.00	85.00	85.00	95.00		
ALGONKIAN											
Weekdays (non-holidays), Per Person											
	Under Age 2					Free	Free	Free	Free		
	Individual (48" or More Height)					10.50	10.50	11.50	11.50		
	Individual (Less than 48" Height)					8.50	8.50	9.50	9.50		
	Age 55 & Over					8.50	8.50	9.50	9.50		
	After 4:00 P.M. Individual - Weekdays Only					6.25	6.25	7.00	7.00		
Weekends & Holidays, Per Person											
	Under Age 2					Free	Free	Free	Free		
	Individual (48" or More Height)					13.00	13.00	14.00	14.00		
	Individual (Less than 48" Height)					11.00	11.00	12.00	12.00		
	Age 55 & Over					11.00	11.00	12.00	12.00		
Group Rates, Per Person											
	Scheduled Groups of 20 or More					7.50	8.00	8.00	9.00		
	Parks & Recreation Depts. from Member Jurisdictions					6.00	N/A	6.00	N/A		
BULL RUN											
Weekdays (non-holidays), Per Person											
	Under Age 2					Free	Free	Free	Free		
	Individual (48" or More Height)					10.50	10.50	11.50	11.50		
	Individual (Less than 48" Height)					8.50	8.50	9.50	9.50		
	Age 55 & Over					8.50	8.50	9.50	9.50		
	After 4:00 P.M. Individual - Weekdays Only					6.25	6.25	7.00	7.00		
Weekends & Holidays, Per Person											
	Under Age 2					Free	Free	Free	Free		
	Individual (48" or More Height)					13.00	13.00	14.00	14.00		
	Individual (Less than 48" Height)					11.00	11.00	12.00	12.00		
	Age 55 & Over					11.00	11.00	12.00	12.00		

Waterparks (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Scheduled Group Use, Per Person											
20 or More Persons						7.50	8.00	8.00	9.00		
Parks & Recreation Depts. from Member Jurisdictions						6.00	N/A	6.00	N/A		
Registered Family Camper, Per Person						4.00	N/A	5.00	N/A		
CAMERON RUN											
Weekdays (non-holidays), Per Person											
Under Age 2						Free	Free	Free	Free		
Individual (48" or More Height)						16.50	17.50	17.50	18.50		
Individual (Less than 48" Height)						13.00	14.00	14.00	15.00		
Age 55 & Over						10.50	11.25	11.50	12.25		
After 4:00 P.M. Individual - Monday - Thursday						10.00	10.00	11.00	11.00		
Weekends & Holidays, Per Person											
Under Age 2						Free	Free	Free	Free		
Individual (48" or More Height)						18.50	19.00	19.50	20.00		
Individual (Less than 48" Height)						15.00	15.50	16.00	16.50		
Age 55 & Over						12.25	12.75	13.25	13.75		
Group Rates, Per Person											
Scheduled Groups of 20 or More (Weekday Only)						12.00	13.00	13.00	14.00		
Parks & Recreation Depts. from Member Jurisdictions						9.50	N/A	9.50	N/A		
POHICK											
Weekdays (non-holidays), Per Person											
Under Age 2						Free	Free	Free	Free		
Individual (48" or More Height)						10.50	10.50	11.50	11.50		
Individual (Less than 48" Height)						8.50	8.50	9.50	9.50		
Age 55 & Over						8.50	8.50	9.50	9.50		
After 4:00 P.M. Individual - Weekdays Only						6.25	6.25	7.00	7.00		
Weekends & Holidays, Per Person											
Under Age 2						Free	Free	Free	Free		
Individual (48" or More Height)						13.00	13.00	14.00	14.00		
Individual (Less than 48" Height)						11.00	11.00	12.00	12.00		
Age 55 & Over						11.00	11.00	12.00	12.00		
Group Rates, Per Person											
Scheduled Groups of 20 or More						7.50	8.00	8.00	9.00		
Parks & Recreation Depts. from Member Jurisdictions						6.00	N/A	6.00	N/A		
Registered Family Camper, Per Person						4.00	N/A	5.00	N/A		
UPTON HILL											
Weekdays (non-holidays), Per Person											
Under Age 2						Free	Free	Free	Free		
Individual (42" or More Height)						10.50	10.50	11.50	11.50		
Individual (Less than 42" Height)						8.50	8.50	9.50	9.50		

Waterparks (Cont'd)										
					<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
UPTON HILL (Cont'd)					<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
		Age 55 & Over			8.50	8.50	9.50	9.50		
		After 4:00 P.M. Individual - Weekdays Only			6.25	6.25	7.00	7.00		
		Weekends & Holidays, Per Person								
		Under Age 2			Free	Free	Free	Free		
		Individual (48" or More Height)			13.00	13.00	14.00	14.00		
		Individual (Less than 48" Height)			11.00	11.00	12.00	12.00		
		Age 55 & Over			11.00	11.00	12.00	12.00		
		Group Rates, Per Person								
		Scheduled Groups of 20 or More			7.50	8.00	8.00	9.00		
		Parks & Recreation Depts. (Member Jurisdictions)			6.00	N/A	6.00	N/A		
ALL FACILITY PASS, Per Person, Per Day - Unlimited Use of Waterpark, Miniature Golf, Batting Cage, and Play Feature										
		CAMERON RUN								
		Individual In Season (Memorial Day to Labor Day)			25.00	25.00	25.00	25.00		
		Individual Off Season (Labor Day - Memorial Day)			15.00	15.00	15.00	15.00		
		UPTON HILL (Mini Golf, Batting Cages, and Waterpark Only)			18.00	18.00	20.00	20.00		
		ALGONKIAN (Mini Golf and Waterpark Only)			13.00	13.00	14.00	14.00		
SHELTERS										
					<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
ALGONKIAN					<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
		Deluxe Picnic Shelter (200 Person)								
		Fri-Sun, Holidays, Per Day			565.00	620.00	580.00	635.00		
		Mon - Thurs, Per Day			355.00	415.00	367.00	427.00		
		Waterpark Shelter								
		Fri-Sun, Holidays, Per Day - Requires a Min. of 50 waterpark tickets during the season			445.00	495.00	460.00	510.00		
		Mon - Thurs, Per Day			330.00	385.00	340.00	395.00		
		Small Picnic Shelters (50 Person)								
		Fri-Sun, Holidays, Per Rental Period			125.00	165.00	130.00	170.00		
		Fri-Sun, Holidays, Per Day			165.00	200.00	170.00	205.00		
		Mon - Thurs, Per Day			125.00	165.00	140.00	180.00		
		BULL RUN								
		Deluxe Picnic Shelter (200 Person)								
		Fri-Sun, Holidays, Per Day			435.00	470.00	450.00	485.00		
		Mon - Thurs, Per Day			330.00	373.00	340.00	385.00		
		Large Picnic Shelters (100 Person)								
		Fri-Sun, Holidays, Per Day			175.00	210.00	180.00	215.00		
		Mon-Thurs, Per Day			150.00	175.00	155.00	180.00		

SHELTERS (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
BULL RUN											
Deluxe Picnic Shelter (Pool, 80 Person)											
		Fri-Sun, Holidays, Per Day				265.00	290.00	273.00	299.00		
		Mon-Thurs, Per Day				175.00	205.00	180.00	211.00		
Small Picnic Shelters (50 Person)											
		Fri-Sun, Holidays, Per Rental Period				125.00	165.00	130.00	170.00		
		Fri-Sun, Holidays, Per Day				165.00	200.00	170.00	205.00		
		Mon - Thurs, Per Day				125.00	165.00	129.00	170.00		
		Fri-Sun, Holidays, Per Day - Electric				175.00	205.00	180.00	215.00		
		Mon - Thurs, Per Day - Electric				145.00	175.00	150.00	180.00		
		Open Area, 75 Persons, Per Day				85.00	100.00	88.00	103.00		
FOUNTAINHEAD											
Small Picnic Shelters (50 Person)											
		Fri-Sun, Holidays, Per Rental Period				125.00	165.00	130.00	170.00		
		Fri-Sun, Holidays, Per Day				165.00	200.00	170.00	205.00		
		Mon - Thurs, Per Day				125.00	165.00	130.00	170.00		
OCCOQUAN											
Large Picnic Shelters (100 Person)											
		Fri-Sun, Holidays, Per Day				175.00	210.00	180.00	216.00		
		Mon-Thurs, Per Day				150.00	175.00	155.00	180.00		
Small Picnic Shelters (50 Person)											
		Fri-Sun, Holidays, Per Rental Period				125.00	165.00	130.00	170.00		
		Fri-Sun, Holidays, Per Day				165.00	200.00	170.00	205.00		
		Mon - Thurs, Per Day				125.00	165.00	129.00	170.00		

SHELTERS (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
POHICK BAY											
Large Picnic Shelters (100 Person)											
		Fri-Sun, Holidays, Per Day				175.00	210.00	180.00	216.00		
		Mon-Thurs, Per Day				150.00	175.00	155.00	180.00		
Small Picnic Shelters (50 Person)											
		Fri-Sun, Holidays, Per Rental Period				125.00	165.00	130.00	170.00		
		Fri-Sun, Holidays, Per Day				165.00	200.00	170.00	205.00		
		Mon - Thurs, Per Day				125.00	165.00	130.00	170.00		
Family Shelters											
		Everyday				70.00	75.00	73.00	78.00		
POTOMAC OVERLOOK											
		Patio Shelter (50 person)				125.00	165.00	130.00	170.00		
		(All Day Rental)									
CORPORATE SHELTERS						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
BULL RUN											
		Mon-Thurs. No Holidays, Per Day				475.00	530.00	490.00	545.00		
		Fri - Sun, Holidays, Per Day				1010.00	1030.00	1040.00	1060.00		
<i>Use of NOVA Parks Catering Required</i>											
CAMERON RUN (500 person max)											
		Fri-Sun, Holidays, Per Day				620.00	635.00	640.00	655.00		
		Mon-Thurs, Per Day Off-Season				500.00	530.00	515.00	530.00		
		Memorial Day Weekend - Labor Day									
		Fri-Sun, Holidays, Per Day				890.00	920.00	915.00	945.00		
		Mon-Thurs, Per Day				500.00	530.00	515.00	545.00		
<i>Use of NOVA Parks Catering Required</i>											
Pavilion at Occoquan											
		Mon-Thurs. No Holidays, Per Day				475.00	530.00	490.00	545.00		
		Fri - Sun, Holidays, Per Day				1010.00	1030.00	1040.00	1060.00		

ALDIE MILL						<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Party/Reception/Social											
	Interior of Mill Only	Mon-Thurs				375.00	435.00	375.00	435.00	375.00	435.00
		Fri-Sun				750.00	875.00	750.00	875.00	750.00	875.00
	Exterior of Mill Only										
		Mon-Thurs				600.00	700.00	600.00	700.00	600.00	700.00
		Fri-Sun				900.00	1050.00	900.00	1050.00	900.00	1050.00
	Exterior & Interior of Mill										
		Mon-Thurs				800.00	1050.00	800.00	1050.00	800.00	1050.00
		Fri-Sun				1200.00	1450.00	1200.00	1450.00	1200.00	1450.00
	* 7 Hour Rental Includes -										
	5 hour Event plus 1 hour setup, 1 hour clean up										
Meeting/Workshop/Seminar											
	Interior of Mill Only (49 person max)					200.00	250.00	200.00	250.00	200.00	250.00
	Mon-Fri, per day (8 hours)										
BULL RUN SHOOTING CENTER						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
SKEET, TRAP AND SPORTING CLAYS RANGE											
	Skeet or Trap (25 Targets)										
		Weekends/Holidays				7.50	7.50	8.00	8.00		
	Skeet or Trap (25 Targets)										
		Weekdays				7.50	7.50	8.00	8.00		
	Skeet or Trap League (25 Targets)					7.00	7.00	7.50	7.50		
	Discount Ticket - Skeet/Trap (10 Rounds)					70.00	70.00	75.00	75.00		
	Discount Ticket - Skeet/Trap (25 Rounds)					170.00	170.00	190.00	190.00		
	Gun Rentals										
		Over and Under, Semi Auto(s)				15.00	15.00	18.00	18.00		
		Rental Gun Punch Card (10 Rentals)				120.00	120.00	145.00	145.00		
	Sporting Clays (50 Targets)										
		Daily				26.00	26.00	27.00	27.00		
	Discount Ticket - Sporting Clays (10 Rounds)					234.00	234.00	243.00	243.00		
	Five Stand Sporting Clays (25 Targets)					9.50	9.50	10.00	10.00		
	Discount Ticket - Five Stand Sporting										
		Clays (10 Rounds)				95.00	95.00	N/A	N/A		
LEARN TO SHOOT											
	Learn to Shoot					35.00	35.00	45.00	45.00		
	Learn the Game					55.00	55.00	60.00	60.00		

BULL RUN SHOOTING CENTER (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
ARCHERY RANGE											
One Shooter, Per Lane/ Per Hour						6.00	6.00	7.00	7.00		
Leagues, Per Person/ Per Hour						4.00	4.00	5.00	5.00		
Each Additional Shooter (Maximum 4 Shooters), Per Lane						2.00	2.00	3.00	3.00		
CARLYLE HOUSE HISTORIC PARK											
						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
ADMISSION FEE						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Age 5 and Under						Free	Free	Free	Free		
Age 6-17						3.00	3.00	3.00	3.00		
Age 18 & Over						7.00	7.00	8.00	8.00		
Pre-arranged Group of 10 or More						5.00	5.00	5.00	5.00		
Pre-arranged Student Group						Free	3.00	Free	3.00		
RENTAL FEES						<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Ceremony Only						750.00	850.00	840.00	945.00	840.00	945.00
Socials, Weddings, Wedding Receptions						2400.00	3000.00	2520.00	3150.00	2520.00	3150.00
Business Receptions & Use by Non-Profit Organizations						1800.00	2200.00	1890.00	2310.00	1890.00	2310.00
Additional Hours from 3-5 P.M., Per Hour						250.00	250.00	300.00	300.00	300.00	300.00
*Discounts available for non-profit organizations from member jurisdictions											
MEADOWLARK BOTANICAL GARDENS											
						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Age 5 and Under						Free	Free	Free	Free		
Age 6-17						3.00	3.00	4.00	4.00		
Age 18-54						6.00	6.00	8.00	8.00		
Age 55 & Over						3.00	3.00	4.00	4.00		
Meadowlark Gardeners Annual Pass											
Single						35.00	35.00	45.00	45.00		
Family						50.00	50.00	60.00	60.00		
Pre-arranged Group of 10 or More (Age 18 and Up)						4.00	4.00	5.00	5.00		
GAZEBO RENTAL - WEDDINGS											
Ceremony Only, 2 Hours						425.00	450.00	425.00	450.00		
Ceremony & Rehearsal, 2 Hours Each						545.00	600.00	545.00	600.00		
With Atrium Rental, 2 Hours						180.00	210.00	180.00	210.00		
Korean Bell Garden						605.00	670.00	605.00	670.00		

MEADOWLARK BOTANICAL GARDENS (Cont'd)									
ATRIUM									
				<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>
				<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Includes Garden Room, Iris Room, Lilac Room, Terrace, and Kitchen.									
Party/Reception/Social									
Mon-Thurs, Per 8 Hours				3400.00	4000.00	3570.00	4200.00	3930.00	4620.00
Fri, Holidays, Per 8 Hours				5650.00	6250.00	5935.00	6560.00	7740.00	8775.00
Sunday				6700.00	7600.00	7035.00	7980.00	7740.00	8775.00
Sat, & Sun*				8550.00	9600.00	8980.00	10100.00	9875.00	11110.00
*Followed by Federal Holiday Per 8 Hours									
Additional Hours									
Mon-Thurs, Per 8 Hours				400.00	400.00	440.00	440.00	440.00	440.00
Fri, Holidays, Per 8 Hours				500.00	500.00	550.00	550.00	550.00	550.00
Sunday				600.00	600.00	660.00	660.00	660.00	660.00
Sat, & Sun				700.00	700.00	770.00	770.00	770.00	770.00
*Meeting/Workshop/Seminar, Per 8 Hours				680.00	790.00	750.00	870.00	750.00	870.00
Outside caterer fee (Party/Reception/Social))				750.00	750.00	830.00	830.00	830.00	830.00
GARDEN ROOM									
*Meeting/Workshop/Seminar (Includes Terrace Only)									
Per 8 Hours				475.00	525.00	525.00	575.00	525.00	575.00
*Meeting/Workshop/Seminar									
Per 4 Hours				356.00	394.00	390.00	435.00	390.00	435.00
IRIS ROOM									
*Meeting/Workshop/Seminar									
Per 8 Hours				210.00	235.00	230.00	255.00	230.00	255.00
Per 4 Hours				158.00	176.00	175.00	195.00	175.00	195.00
Outside caterer fee (Meetings)				50.00	50.00	53.00	53.00	53.00	53.00
* Meeting rentals are not available weekday evenings, weekends or holidays.									
LILAC PAVILION									
Monday - Thursday, 8 Hours				350.00	375.00	440.00	465.00	440.00	465.00
Friday, Sunday and Holidays, 8 Hours				550.00	575.00	660.00	685.00	660.00	685.00
*With Atrium Rental				275.00	300.00	355.00	370.00	355.00	370.00

MEADOWLARK BOTANICAL GARDENS (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
	VISITOR CENTER		NO LONGER USED AS A RENTAL OPTION								
		Saturday, Per Hour, 4 Hour Minimum				250.00	275.00	N/A	N/A	N/A	N/A
		Friday, Sunday and Holidays, Per Hour, 4 Hour Min				200.00	220.00	N/A	N/A	N/A	N/A
		Mon. - Thurs., Per Hour, 4 Hour Minimum				150.00	165.00	N/A	N/A	N/A	N/A
NOTE: Additional fees may apply for extended rental hours and/or special services. Discounts are available for non-profit organizations from member jurisdictions.											
* Meeting rentals are not available weekday evenings, weekends or holidays.											
MOUNT ZION HISTORIC CHURCH						<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
	RENTAL FEES										
		Ceremony Only				400.00	500.00	400.00	500.00	400.00	500.00
		*3 Hours Interior Only									
		Ceremony and Use of Exterior Grounds				1000.00	1080.00	1000.00	1080.00	1000.00	1080.00
		* Large open area for tents									
POTOMAC OVERLOOK REGIONAL PARK						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
	PROGRAM FEE										
		Per Program - (Off Site)				160.00	210.00	160.00	210.00		
		Per Program - Non Jurisdiction				N/A	90.00	N/A	90.00		
	AUDITORIUM RENTAL										
		Profit				60.00	70.00	60.00	70.00		
		Non-Profit				30.00	40.00	30.00	40.00		
RUST SANCTUARY						<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
	RENTAL FEES										
		Prime (May - November) July and August added to Prime									
		House, Grounds and Tent									
			Monday - Thursday			3200.00	3630.00	3695.00	4190.00	3695.00	4190.00
			Friday/Holiday			4180.00	4670.00	4825.00	5390.00	4825.00	5390.00
			Saturday			7000.00	7800.00	8085.00	9020.00	8085.00	9020.00
			Sunday			4600.00	5324.00	5315.00	6150.00	5315.00	6150.00
			Sunday Prior to Holiday			6414.00	7188.00	7400.00	8300.00	7400.00	8300.00

RUST SANCTUARY (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Non Prime (March, April, and First Two Weeks in November)											
House, Grounds and Tent											
Monday - Thursday						2497.00	2794.00	2885.00	3230.00	2885.00	3230.00
Friday/Holiday						3520.00	3916.00	4070.00	4525.00	4070.00	4525.00
Saturday						5215.00	5842.00	6025.00	6750.00	6025.00	6750.00
Sunday						4000.00	4477.00	4620.00	5170.00	4620.00	5170.00
Prime (May - November)											
House and Grounds Only (65 max)											
Monday - Thursday						1875.00	2100.00	2165.00	2425.00	2165.00	2425.00
Friday (Full Site Rental Only)						N/A	N/A	N/A	N/A	N/A	N/A
Weekday Holiday (Non Friday)						3503.00	3925.00	4045.00	4535.00	4045.00	4535.00
Saturday						N/A	N/A	N/A	N/A	N/A	N/A
Sunday						N/A	N/A	N/A	N/A	N/A	N/A
Non Prime (March, April, and December)											
House and Grounds Only (65 max)											
Monday - Thursday						1575.00	1762.00	1820.00	2035.00	1820.00	2035.00
Friday/Holiday (Excludes April)						2562.00	2875.00	2960.00	3320.00	2960.00	3320.00
Saturday (Excludes April)						3937.00	4406.00	4546.00	5090.00	4546.00	5090.00
Sunday (Excludes April)						3150.00	3468.00	3635.00	4010.00	3635.00	4010.00
Winter (Third and Forth Week of Jan - Feb)											
House and Grounds Only (65 max)											
Monday - Thursday						1125.00	1262.00	1300.00	1460.00	1300.00	1460.00
Friday/Holiday						1170.00	1310.00	1350.00	1515.00	1350.00	1515.00
Saturday						2250.00	2518.00	2600.00	2910.00	2600.00	2910.00
Sunday						1800.00	2012.00	2080.00	2325.00	2080.00	2325.00
SANDY RUN/BULL RUN MARINA/BEAVERDAM						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
BOAT STORAGE											
Annual Fee, Adult											
(Note: Fees are based on a per foot fee)											
8 Person Shell						1016.16	1350.24	1016.16	1350.24		
4 Person Shell						788.40	1047.60	788.40	1047.60		
BOAT STORAGE											
*Outside Rack											
Rolling Rack						447.12	586.44	447.12	586.44		

SANDY RUN/BULL RUN MARINA/BEAVERDAM (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Annual Fee, Adult (Sandy Run Only)											
		Outside Rack w/ 8's (.34/ft)				508.08	675.12	508.08	675.12		
		Outside Rack w/4's (\$.69/ft)				394.20	523.80	394.20	523.80		
		Outside Doubles (\$.69/ft)				306.60	407.40	306.60	407.40		
		Outside Singles (\$.69/ft)				236.52	314.28	236.52	314.28		
Schools											
		8 Person Shell (\$1.25/ft)				870.00	N/A	870.00	N/A		
		4 Person Shell (\$1.25)				675.00	N/A	675.00	N/A		
		1 & 2 Person Shell									
		1 Person Shell (\$1.25/ft)				405.00	N/A	405.00	N/A		
		2 Person Shell (\$ 1.25/ ft)				525.00	N/A	525.00	N/A		
		*Outside Rack									
		Rolling Rack (Singles Only \$1.30/ft)				382.32	N/A	382.32	N/A		
		Outside Rack w/ 8's (.37/ft)				431.52	N/A	431.52	N/A		
		Outside Rack w/4's (\$.47/ft))				334.80	N/A	334.80	N/A		
		Outside Doubles (\$.61/ft)				260.40	N/A	260.40	N/A		
		Outside Singles (\$.79/ft)				200.88	N/A	200.88	N/A		
		Daily Storage Fee (Sandy Run Only)				5.00	N/A	5.00	N/A		
		Daily User Fee (Sandy Run Only)									
		Per Day, Per Oarsman				4.00	5.00	4.00	5.00		
		Per Day Outside Rack Fee				5.00	5.00	5.00	5.00		
		Season Launch Pass - Singles (Sandy Run Only)				35.00	35.00	35.00	35.00		
		Sandy Run (SR) & Bull Run Marina (BRM)									
		SR Gate Key Deposit				35.00	35.00	35.00	35.00		
		BRM additional key fee				20.00	20.00	20.00	20.00		
REGATTA FEES (Sandy Run Only)											
Primary User Group Regattas:											
		15% of total entry fees, 15% of Vendors gross receipts,									
		extra staff cost and infrastructure support above regular levels									
Other User Group Regattas:											
		20% of total entry fees, 20% of vendor gross receipts									
		Extra staff cost and infrastructure support above regular levels									

SANDY RUN/BULL RUN MARINA/BEAVERDAM (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Dual and Tri meets & Scrimmages FEES (Sandy Run Only)											
Primary Users Fees (per team, per meet)						100.00	100.00	100.00	100.00		
Non Primary Users Fees (per team, per meet)						175.00	175.00	175.00	175.00		
Primary Users Fees (per team, per scrimmage)						100.00	100.00	100.00	100.00		
Non Primary Users Fees (per team, per scrimmage)						175.00	175.00	175.00	175.00		
Note: A permit from NOVA Parks management is required along with VASRA permission to use the race course.											
Only one Meet or Scrimmage per week. Fee will cover additional park services and time.											
Note: Additional NOVA Parks staff costs will be paid by regatta sponsor; primary user groups include											
National Capitol Area Scholastic Rowing Association, Occoquan Boat Club and George											
Mason University Men's and Women's Rowing/Crew Clubs.											
<i>*Limited long-term storage on outside racks is by special permit only.</i>											
Per year regardless of shell size.											
TEMPLE HALL FARM REGIONAL PARK						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
FARM TOURS											
Wagon Ride, Per Person, additional						2.00	2.00	2.00	2.00		
Pre-arranged Public School Group						Free	3.00	Free	3.00		
Fall Festival											
Pumpkin Patch						15.00	15.00	15.00	15.00		
Under 2 years old								Free	Free		
RIVER VIEW AT OCCOQUAN						<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>
RENTAL FEES						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Party/Reception/Social - Morning											
Mon-Thurs, Per 8 Hours						1500.00	1725.00	1735.00	1990.00	1735.00	1990.00
Fri, Holidays, Per 8 Hours						2500.00	2875.00	2890.00	3325.00	3465.00	3990.00
Sunday						3000.00	3450.00	3465.00	3990.00	3465.00	3990.00
Sat, & Sun*						4000.00	4450.00	4620.00	5145.00	4620.00	5145.00
*Followed by Federal Holiday Per 8 Hours											
Additional Hours (Each Hour)											
Mon-Thurs						200.00	200.00	230.00	230.00	230.00	230.00
Fri, Holidays						200.00	200.00	230.00	230.00	230.00	230.00
Sunday						300.00	300.00	345.00	345.00	345.00	345.00
Sat, & Sun						300.00	300.00	345.00	345.00	345.00	345.00

RIVER VIEW AT OCCOQUAN (Cont'd)						<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
					Party/Reception/Social - Evening						
					Mon-Thurs, Per 8 Hours	3400.00	4000.00	3930.00	4620.00	3930.00	4620.00
					Fri, Holidays, Per 8 Hours	6700.00	7600.00	7740.00	8780.00	7740.00	8780.00
					Sunday	5650.00	6000.00	6525.00	6930.00	6525.00	6930.00
					Sat, & Sun*	9000.00	10,000.00	10400.00	11550.00	10400.00	11550.00
					*Followed by Federal Holiday Per 8 Hours						
					Additional Hours (Each Hour)						
					Mon-Thurs	400.00	400.00	460.00	460.00	460.00	460.00
					Fri, Holidays	500.00	500.00	580.00	580.00	580.00	580.00
					Sunday	600.00	600.00	695.00	695.00	695.00	695.00
					Sat, & Sun*	700.00	700.00	810.00	810.00	810.00	810.00
					Meeting/Workshop/Seminar (Mon-Thurs. - 9:00am-5:00pm)						
					Mon-Thurs, Per 8 Hours	N/A	N/A	1655.00	1655.00	1655.00	1655.00
Climb Upton						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
					Admission Fees						
					Adult (ages 16+)	49.95	49.95	49.95	49.95		
					Youth (ages 8-15)	39.95	39.95	39.95	39.95		
					Child (ages 5-7)	19.95	19.95	19.95	19.95		
					All Adventure Passport: (Waterpark, Climb Up Pass, 1 round mini-golf, 2 rounds batting cage)						
					Adult (ages 16+)	59.59	59.59	59.59	59.59		
					Youth (ages 8-15)	49.95	49.95	49.95	49.95		
					Child (ages 5-7)	24.95	24.95	24.95	24.95		
Bull Run Festival of Lights						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
					Admission Fees						
					Per Vehicle Online	30.00	30.00	30.00	30.00		
					Per Vehicle At the Door	40.00	40.00	40.00	40.00		
					*Promotional Discounts offered early in the show season and weekdays outside of prime times						
					*Fees Apply Online						

Meadowlark Gardens Winter Walk of Lights						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
Admission Fees						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
November - Early December											
	Under 2					Free	Free	Free	Free		
	All Ages - Online					18.00	18.00	18.00	18.00		
	All Ages At the Door					22.00	22.00	23.00	23.00		
December - January											
	Under 2					Free	Free	Free	Free		
	All Ages - Online					18.00	18.00	22.00	22.00		
	*Fees Apply Online										
	*Ticket Sales During Prime Times are Online Only										
Group Rates											
	All Ages & Group Sizes					12.00	12.00	14.00	14.00		
	All Ages (Atrium)					12.00	12.00	12.00	12.00		
Ice and Lights - The Winter Village at Cameron Run						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
Admission Fees						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Village Only - At the Door											
	Under 2					Free	Free	Free	Free		
	All Ages					9.19	9.19	10.50	10.50		
Village Only - Online											
	Under 2					N/A	N/A	Free	Free		
	All Ages				<i>(Includes Ticket Fees)</i>	N/A	N/A	9.71	9.71		
Village and Skating - At the Door											
	Under 2					Free	Free	Free	Free		
	All Ages					22.03	22.03	24.00	24.00		
Village and Skating - Online											
	Under 2					N/A	N/A	Free	Free		
	All Ages				<i>(Includes Ticket Fees)</i>	N/A	N/A	23.06	23.06		
Ice Skating Only (January - February)											
	All Ages - At the Door					14.07	14.07	15.00	15.00		
	All Ages - Online				<i>(Includes Ticket Fees)</i>	N/A	N/A	14.58	14.58		
Bull Run Special Events Center						<u>Approved</u>	<u>Approved</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>	<u>Proposed</u>
						<u>2023-Juris</u>	<u>2023-Non</u>	<u>2024-Juris</u>	<u>2024-Non</u>	<u>2025-Juris</u>	<u>2025-Non</u>
Events with less than 3000 people						3450.00	3450.00	3450.00	3450.00		
Events with more than 3000 people						5750.00	5750.00	5750.00	5750.00		
*Fees above are minimum amounts.											
We take 10% of gross revenue or a minimum of \$3000 - \$5000, whichever is greater.											

NOVA Parks - Fees and Charges - Proposed 2024 and 2025

Explanation of Changes from Approved 2023 & 2024 (Rental Venues & Cottages)

Batting Cages (Page 1)

- **Team Rental Rate** – Rates have not been adjusted in several years. Recommendation is to increase both the ½ hour and full hour rentals \$2.00 & \$3.00.

Boating – Rentals and Launch Fees (Pages 1-2)

Demand for boat rentals and launches continues to perform well after some flattening from the significant spike during the pandemic. Daily launches and some boat rental categories are recommended to increase to keep pace with the costs to efficiently operate, maintain and expand these offerings.

- **Daily Launch Fees** - Recommend a \$1.00 increase in daily shore launch and a \$2.00 increase in daily ramp launch fees. Senior daily ramp only recommended to increase \$1.00.
- **Annual Launch Passes** - No changes recommended.
- **Boat Rentals** - Recommend a \$1.00 increase for kayak, stand-up paddle board and canoe - per hour rates. 4- hour rentals not recommended to increase. No increase recommended for Jon boat and motor and battery rentals at Fountainhead as these were adjusted last year.

Boat and RV Storage (Page 3)

Rates in all storage categories have been adjusted each of the last several years.

- **Storage Rates** - No recommended changes.

Family Camping and Cabins (Pages 3-4)

We continue to have success with our Peak and Non-Peak fee schedule. We expanded this structure three years ago by adding a Peak Season - Weekend & Holiday rates and it has worked well. Weekly Campground Cabin rates along with the most in-demand full-hookup sites along with non-electric sites are recommended to increase.

- **Campground Cabins** - We are recommending a modest increase of \$30.00 in the weekly rate for our rustic cabins and a \$60.00 increase per week for the deluxe cabins. (Pohick Only) These represent approximately a 5% increase. No changes recommended for our per night rates.
- **Group Camping** – (Bull Run, Pohick Bay, and Blue Ridge) The only recommendation is a \$1.00 increase per person at Blue Ridge. All other group camping sites are recommended to remain unchanged.

Family Camping and Cabins (Cont'd)

- **Family Camping** - We are recommending an increase in our non-electric sites of \$4.00 per night and an increase of \$6.00 per night in our most popular Full Hook-Up sites. All other categories to remain unchanged.

Algonkian Riverfront Cottages (Pages 4-5)

Prior to 2022 rental rates were unchanged for several years. Over the last two years we have begun to implement increases to match similar offerings. Also, of note and reflected in the requested increase is the allocation of significant capital dollars for major renovations to improve the overall customer experience over the next several years and the continued increase in costs to maintain each of the 12 units.

- **Rental Rates** - Recommend an approximate increase of 5%-6% across all categories for 2025 on both weekly and daily rates. The recommendation represents an average increase of \$50.00 - \$75.00 on weekly rentals and about \$10.00 - \$18.00 on the per night rate.

Gate House Operations (Page 5)

- **Entrance Fees** - No recommended changes.

Golf (Pages 5-8)

- **Annual Memberships** – Recommend an increase of approximately 12%-13% on both 5-day regular and 5-day senior traditional memberships. These increases will continue to balance out the amount of play demonstrated by these members and the price paid for the membership. Junior Memberships and Subscription Membership that was introduced last year to remain unchanged.
- **Power Carts** – We are proposing a \$2.00 - \$3.00 increase for both 9- and 18-hole cart rentals. This recommendation reflects a new lease agreement (July 2024) with a higher base cost per cart than the previous lease and an option we are exploring to include GPS on each cart which is an additional cost. GPS equipped carts would offer a higher level of golfer experience and some additional functionality to manage our fleet and operations more efficiently. If the GPS option is selected, we would move forward with the \$3.00 increase and if not, we would move forward with a \$2.00 increase. These new carts will be put into service at all three golf courses in July of 2024 and the new rates would be implemented then.



(GPS Feature)

- **Driving Range** – An increase of \$1.00 on each bucket option is recommended. All three courses have recently invested in capital improvements to include target greens, short-game areas, and general aesthetic improvements.
- **Greens Fees** – The demand for golf continues to be high and our overall operating costs continue to increase. This increase in operating expenses is on average 8% + over previous years. The recommendation is to increase daily greens fees by \$1.00 for 9-hole rounds and \$1.50 for 18-hole rounds. This increase of 2%-3% is supported by national trends. Tournament rates are recommended to increase by \$5.00 per player, these rates have not been adjusted in a number of years.

The Woodlands at Algonkian - Recommendation are for 2025 (Page 9)

- **Rental Rates** - Friday rentals are now highly sought after as an alternative to the traditional Saturday rentals, because of this we are recommending an increase in Friday rates for both the Prime and Non-Prime seasons to match the current Sunday rates. The recommendation is to also increase Prime season Saturdays and Sundays before a holiday (which are higher than a normal Sunday) by approximately 4%.

Miniature Golf (Pages 9 - 10)

- No changes recommended.

Waterparks (Pages 10-12)

- **Annual Waterpark Passes** - Pass pricing has remained unchanged for several years and we are recommending an increase of \$10.00 per pass. Each waterpark has demonstrated a rebound in pass sales this past season showing the demand is in place to support the increase.

Waterparks (Cont'd)

- **Daily Admission Rate** - Recommend increasing the daily admissions by \$1.00 for both weekend and weekday admissions. These recommendations are to help offset the steady increase in maintenance costs, especially our chemical costs. In many instances these higher costs have pushed past the amount annually budgeted for maintenance. We also continue to experience escalating labor costs needed to remain competitive in the industry.
- **Group Admission Rates** – No change to In-Jurisdiction Parks and Recreation groups. All other group rates are recommended to increase \$.50 - \$1.00.

Picnic Shelters (Pages 12-14)

- **Rental Fees** - Recommendation is to increase all shelter categories by an average of 3%. Demand continues to be high and site prep, monitoring and maintenance costs are increasing. This increase will result in a price increase of \$10.00 - \$20.00 per rental based on size of shelter.

Bull Run Shooting Center (Pages 15 - 16)

- **Games** - The price of clay targets continues to escalate as it has over the last several years. Recommendation is to increase prices by \$.50 per round on standard 25 target games and \$1.00 per round on 50 target sporting clays rounds. Discount round cards will be adjusted to maintain discount percentages.
- **Gun Rental** - Recommendation is to increase gun rental fees by \$3.00 per rental. We maintain a high quality inventory for our rental program providing a good option for those who do not own their own shotgun.
- **Instructional Classes** - Classes are recommended to increase by \$5.00 - \$10.00 depending on the class time. These are popular reservation-based classes for first time shooters and those looking to improve their overall skill.
- **Archery** - Archery Lane rentals are recommended to increase \$1.00 based on investment in the facilities and costs to maintain.

Carlyle House (Page 16)

- **General Admission Rate** -Admission rates for ages 18 and over is recommended to increase by \$1.00. This increase keeps us in line with other City of Alexandria museums.

Meadowlark Gardens (Pages 16 - 18)

- **General Admission Rate** - General admission for all age categories is recommended to increase between \$1.00 - \$2.00 per person. Fees have been unchanged since 2019.

Meadowlark Gardens (Cont'd)

- **Annual Passes** – Recommend a \$10.00 increase for individual and family pass rates. These have not been adjusted in more than 5 years.
- **Rental Rates - The Atrium** - Friday rentals are now highly sought after as an alternative to the traditional Saturday rental, because of this we recommend, starting in 2025, to match the Friday rate to the current Sunday rates. All other rates including Saturday rentals will remain unchanged.

Rust Sanctuary (Pages 18 - 19)

- **Rental Rates** – No recommended changes.

Sandy Run/Beaverdam Boat Storage (Pages 19 - 21)

- **Crew Boat Storage Rates** - No recommended changes.

Temple Hall Farm (Page 21)

- **Farm Tour and Fall Festival Rates** - No recommended changes.

The River View at Occoquan (Pages 21 - 22)

- **Rental Rates** - Friday rentals are now highly sought after as an alternative to the traditional Saturday rentals, because of this we recommend, starting in 2025, to match the Friday rate to the current Sunday rates for the morning rental period. The Sunday evening rental period is already adjusted appropriately. All other rates including Saturday rentals will remain unchanged.

Climb Upton (Page 23)

- **Admission Fees** - No recommended changes.

Light Shows (Pages 22-23)

- **Bull Run Festival of Lights** - No recommended changes.
- **Meadowlark's Winter Walk of Lights** – Online, November – Early December no recommended changes. All time periods at the door price, recommend a \$1.00 increase. December – January (Prime Season) a \$4.00 increase is recommended to capture our highest demand time.
- **Ice and Lights** – Recommend a \$1.00 - \$2.00 increase across several fee categories and implementing an online rate to encourage advanced ticket sales.

Bull Run Special Events (Page 23)

- **Rental Rates** - No recommended changes.

DATE: November 11, 2023
 TO: Board of Directors of NOVA Parks
 FROM: Lauren Weaver, Director of Finance
 RE: Funds Held at The Community Foundation for Northern Virginia

FUNDS HELD AT THE COMMUNITY FOUNDATION FOR NORTHERN VIRGINIA

POOLED FUNDS:	Designation	Purpose	Inception Date	Donations In: 12 months end 9.30.23	Grants Out: 12 month end 9.30.23	Recipient of grants	Balance at 09/30/23	Investments	Annual Admin Fee as a Percent of Fund Assets
NOVA Parks Fund	Unrestricted	Park needs and summer camp grants	11/2016	44	2	NOVA Parks	\$53,996	Cash & Cash Equivalents	1%
NOVA Parks Outdoor Kids Fund	Restricted to parks where these activities take place	Potomac Overlook, Hemlock, etc.	11/2016	17	0	N/A	\$5,053	Cash & Cash Equivalents	3%
1863 Fund	Restricted to parks where these activities take place	Mt. Zion Historic Church, Gilbert's Corner Reg Park, Aldie Mill Historic Park, Battle of Middleburg/Mt. Defiance Historic Park, Battle of Upperville/Goose Creek Bridge Historic Park	2/2019	5	0	N/A	\$2,259	Endowment Pool similar to Temple Hall Farm	0.25%

ENDOWMENTS:	Designation	Purpose	Inception Date	Donations In: 12 months end 9.30.23	Grants Out: 12 month end 9.30.23	Recipient of grants	Balance at 09/30/23	Investments	Annual Admin Fee as a Percent of Fund Assets
Winkler Botanical Preserve Endowment	Restricted	Winkler Preserve Operations	9/2022	5	1	NOVA Parks	\$2,802,524	Cash & MM; Fixed Income; Equity	0.25%
Capital Endowment	Restricted	Capital Projects for NOVA Parks	6/2022	6	0	NOVA Parks	\$1,107,153	Cash & MM; Fixed Income; Private Investments; Equity	0.25%
Temple Hall Farm Endowment	Restricted	Temple Hall Farm Operations	4/2017	0	1	NOVA Parks	\$5,920,963	Cash & MM; Fixed Income; Equity	0.25%

Fannie Mae Property Dedication

On August 2, 2022, the Fairfax Board of County Supervisors approved a series of land use entitlements for a 28-acre parcel, commonly known as the Fannie Mae Property, located between Old Reston Avenue and American Dream Way in Reston. The W&OD Railroad Regional Park is bounded by the Fannie Mae Property to the north and Sunset Hills Road south. The most significant change to the potential use of this property is that the owner has been given the option to develop residential units in lieu of previously approved office buildings. In the event the owner chooses to exercise this option, which it has, the owner will be obligated to fulfill county requirements related to parks and open space including the dedication of park land and the construction of sidewalk along a segment of Sunset Hills Drive. The specific parcel of land to be dedicated is approximately two acres in area and lies adjacent to the W&OD Trail and an additional parcel owned by NOVA Parks that was dedicated during the initial development of Fannie Mae Property in the 1990s.

During the review of development application and proffers, it was determined that the most logical recipient of the future park land would be NOVA Parks due to its proximity to existing NOVA Parks property. Prior to the transfer of the land to NOVA Parks the applicant will dedicate a strip of land along Sunset Hills Road to accommodate a future sidewalk. The proffers have also directed the applicant to seek the dedication of right-of-way or easements on the frontage of the existing park land which was previously proffered to NOVA Parks. This proposed dedication on existing park land is 6,046 square feet or .138 acres and would allow a complete sidewalk segment to be constructed along Sunset Hills Road between Old Reston Avenue and American Dream Way. Should NOVA Parks choose to make this right-of-way dedication, the net gain to NOVA Parks' property is 1.83 acres.

RECOMMENDATION: That, subject to staff review and approval of the plat and deed, the Executive Director be authorized to execute the necessary documents to (1) accept the dedication of approximately two acres of land to be added to the W&OD Railroad Regional Park and (2) dedicate .1388 acres of existing park property to the Fairfax County Board of Supervisors or VDOT for the construction sidewalk along Sunset Hills Road.

NOVA Parks Land Acquisition Evaluation Criteria

The following nine criteria shall be used to evaluate the suitability of land for acquisition or acceptance into the Regional Park System. Each of the criteria shall be given a numerical score from 0 to 10. Some of the criteria include a list of more detailed attributes associated with the overall criteria that shall be analyzed to help provide the numerical rating.

A score of 0 indicates none of the positive attributes of the criteria have been met and/or there are many negative land attributes associated with the criteria. A score of 10 indicates all of the positive attributes of the criteria have been met and/or there are many positive land attributes associated with the criteria.

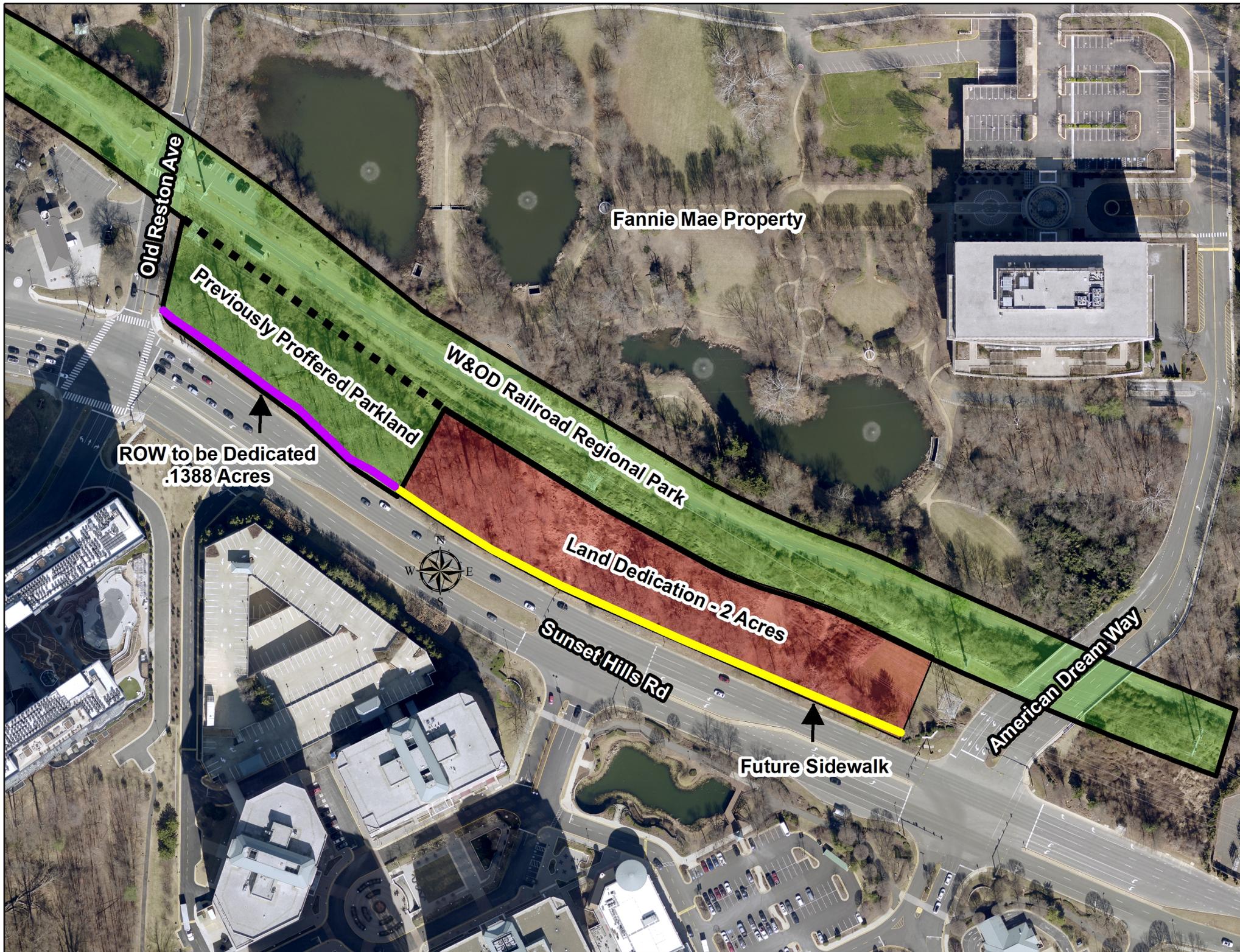
Noted with each criterion is a percentage weighting, the sum of which totals 100. After each criterion is scored, the Score shall be multiplied by the percentage weighting, and then all the scores shall be summed.

As a general rule of thumb, NOVA Parks desires that all new lands acquired or accepted into the Regional Park System shall have a Land Acquisition Criteria score of 5 or greater.

<p>1. Cost of Acquisition</p> <ul style="list-style-type: none"> • Total purchase cost of property, including reductions for potential acquisition grants and gifts • Total purchase cost of property relative to market value • Potential for grants and gifts for future projects on the property 	
Numerical Score	10
Weighted Score (15%)	1.5
<p>2. Significant shoreline and watershed protection of the potable water resources within the region to include the Potomac and Occoquan Rivers, Goose Creek, Bull Run and the Beaverdam Reservoir.</p>	
Numerical Score	2
Weighted Score (10%)	.2
<p>3. Natural Resource Significance</p> <ul style="list-style-type: none"> • The existence of regionally, state, or nationally significant habitat or species • Diversity of habitat • Diversity of species • The potential for natural resource interpretation and education 	

Numerical Score	3
Weighted Score (10%)	.3
4. Opportunity for Regional Recreational Facilities <ul style="list-style-type: none"> • Proximity to large population base of potential users • Good road frontage and access • High development potential for desired use 	
Numerical Score	5
Weighted Score (10%)	.5
5. Historic Significance <ul style="list-style-type: none"> • The presence of regionally significant historic structures • The occurrence of regionally significant historic events • The potential for historic interpretation and education • The condition of the historic structures and features on the property 	
Numerical Score 2	2
Weighted Score (10%)	.2
6. Interconnectivity <ul style="list-style-type: none"> • NVRPA parkland • Other public parkland • Greenways • Existing trails • Trails proposed in jurisdictional or regional planning documents • Navigable waters 	
Numerical Score	10
Weighted Score (10%)	1
7. Existing Conditions and Potential for Public Use <ul style="list-style-type: none"> • Proximity to population of users • Accessibility to necessary utilities • Zoning regulations • Vehicle accessibility • Existing structures and facilities • Land encumbrances (i.e. easements, covenants etc.) • Miscellaneous land issues (i.e. poor soils for development, hazardous waste) 	

etc.)	
Numerical Score 6	8
Weighted Score (10%)	.8
<p>8. Natural Resource Banking</p> <p>Does this property lend itself to Natural Resource Banking. This often takes the form of significant areas that can be reforested, streams that could benefit from stream restoration, or areas that lend themselves to wetland creation. Nutrient, stream, carbon, and wetlands are all examples of natural resources banking. Banking can both restore habitat and create new revenue streams for NOVA Parks.</p>	
Numerical Score	2
Weighted Score (10%)	.2
<p>9. Overall Significance as a Regional Park</p> <p>This is a general criteria that should take into account:</p> <ul style="list-style-type: none"> • All of the first seven criteria and their relationship to each other as a whole • The size of the property in relation to its significance and intended use (i.e. a small park with high historic significance may have high significance as a Regional Park etc.) • The size of the property in relation to its location • Miscellaneous 	
Numerical Score	8
Weighted Score (15%)	1.2
TOTAL SCORE	5.9



Fannie Mae Property

Old Reston Ave

Previously Proffered Parkland

W&OD Railroad Regional Park

ROW to be Dedicated
.1388 Acres

Land Dedication - 2 Acres

Sunset Hills Rd

American Dream Way

Future Sidewalk

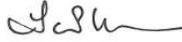


NOVA Parks
5400 Ox Road
Fairfax Station, Virginia 22039

November 8, 2023

To: Paul Baldino, Treasurer

From: Lauren Weaver, Director of Finance



Subject: Status of Funds

NORTHERN VIRGINIA REGIONAL PARK AUTHORITY

NVRPA Checking (Truist Bank)	1,591,885.09
Credit Card Receivable Account (Truist Bank)	986,260.30
Carlyle House Garden Guild Savings (Burke and Herbert)	1,831.65
Carlyle House Docents Savings (Burke & Herbert)	1,497.98
FSA - SunTrust - Flexible Spending Account (Truist Bank)	12,995.33
Imprest Fund - Special Event Center at Bull Run (Truist Bank)	10,107.42
Imprest Fund - Meadowlark Light Show (Truist Bank)	7,779.82
Local Government Investment Pool - NVRPA - Capital Fund	19,749,810.43
Charles Schwab- Capital Fund	2,238,060.90
Local Government Investment Pool - Deirdre J. Turnage Endowment Fund	125,353.61
Local Government Investment Pool - Daman Account	461,580.64
Local Government Investment Pool - Designated Set Aside - General Fund	503,773.07
Local Government Investment Pool - Designated Set Aside & Strategic Opportunity - Enterprise Fund	<u>6,106,273.49</u>
Designated Set Aside Sub-Total (RESERVES)	6,610,046.56
LGIP Month of October Effective Yield 5.646%	
TOTAL NVRPA CASH	<u><u>31,797,209.73</u></u>

LOAN PROCEEDS

VRA Resources from Construction Loan for Upton Hill -Par	-
VRA Resources from Construction Loan for Upton Hill -Net Premium	240,238.89
VRA Resources from Construction Loan for Occoquan -Par	-
VRA Resources from Construction Loan for Occoquan -Net Premium	<u>818,731.25</u>
	<u><u>1,058,970.14</u></u>

RESERVE

Local Government Investment Pool - Stribling Debt Service Reserve Fund	134,147.14
	<u><u>134,147.14</u></u>

TEMPLE HALL FARM

Temple Hall Endowment TD Ameritrade- Moved to the Community Foundation	-
TOTAL TEMPLE HALL CASH	<u><u>-</u></u>

RESTRICTED FUND

Local Government Investment Pool - Restricted Account	137,948.93
Charles Schwab- Restricted Fund	1,845,577.18
(W&OD Friends portion of this balance = \$20,248.77)	
(Wetlands Mitigation Fund portion of this balance = \$67,849.34)	
TOTAL RESTRICTED FUND CASH	<u><u>1,983,526.11</u></u>

CARLYLE HOUSE FRIENDS

Local Government Investment Pool - Carlyle House Friends	369,219.51
TOTAL CARLYLE FRIENDS CASH	<u><u>369,219.51</u></u>

Since the last Status of Funds report submitted to you on September 13, 2023 the following major deposits were collected:

Checks			
9/20/23	Virginia Risk Sharing	Insurance proceeds	18,907.60
10/10/23	AT&T	Quarterly fiberoptic pmt	187,572.32
10/10/23	T Mobile	W&OD Rent	43,602.13
10/12/23	Wright Farms	Lease payment	12,690.00
10/24/23	Level 3 Communications	Quarterly fiberoptic pmt	124,200.19
10/27/23	Peter Lawrence of VA	Construction bond	10,000.00
11/1/23	Level 3 Communications	Fiberoptic licence pmts	373,691.29
ACH's Received			
10/2/23	City of Alexandria	Quarterly appropriation	\$205,087.44
TOTAL			\$ 975,750.97



**Great Employees Delivering
Memorable Experiences!
Monthly Report | November 2023**



ABOUT NOVA PARKS

In the late 1950's, the Northern Virginia Planning District Commission and a group of citizens from several local jurisdictions came together to protect Northern Virginia's rich heritage of woods, meadows, lakes and streams from the threat of suburban sprawl. These citizens, working with their local governments--Fairfax County, Arlington County and the City of Falls Church--organized under the Virginia Park Authorities Act in 1959 as the Northern Virginia Regional Park Authority (NVRPA). They came together to plan, acquire develop and operate a system of regional parks for all Northern Virginians to enjoy.

Today, NOVA Parks (as the organization came to be known in 2014) represents three counties and three cities -- Arlington County, Fairfax County, Loudoun County, the City of Alexandria, the City of Falls Church and the City of Fairfax. NOVA Parks staff, volunteer board members appointed from each jurisdiction and many friends of the regional parks working together have preserved over 12,000 acres of rolling and wooded Virginia countryside for you and created a priceless legacy for future generations.

Through your regional parks, NOVA Parks provides almost two million citizens with some of the finest recreational facilities in the country. By pooling their funds, these local governments find that each dollar they contribute to NOVA Parks is multiplied by contributions from other member jurisdictions and sometimes augmented even more by state and federal grants and private donations. Being a member of NOVA Parks is a good economic investment.

From a wavepool to nature trails, from golfing to boating, there's a regional park that is just right for you. Come for the day, a weekend or a week. The NOVA Parks are yours to enjoy!

MONTHLY UPDATES FROM:

Paul Gilbert, Executive Director
Kelly Gilfillen, Marketing and Communications Director
Anh Phan, Community Engagement Manager
Chris Pauley, Operations Director
Blythe Russian, Park Operations Superintendent
Mark Whaley, Park Operations Superintendent

Aldie Mill, Mt. Zion, and Gilbert's Corner	Corwyn Garman, Historic Site Manager
Algonkian	Reid Nebergall, Park Manager
Ball's Bluff	Ben Bilko, Park Manager
Brambleton	Dustin Betthausen, Park Manager
Blue Ridge	Kevin Casalenuovo, Park Manager
Bull Run	Eric Ferguson, Park Manager
Bull Run Shooting Center	Laurelyn Rawson, Park Manager
Cameron Run	Paul Price, Park Manager
Carlyle House	Rebecca Super, Historic Site Manager
Meadowlark Atrium	Wayne Hager, Atrium Facilities Manager
Meadowlark Botanical Gardens	Jeff Hill, Botanical Gardens Manager
Occoquan	Ryan Corder, Park Manager
The River View at Occoquan	Hannah Fry, Hospitality & Event Sales Manager
Piscataway Crossing	Ben Bilko, Park Manager
Pohick Bay Park	Brad Jackson, Park Manager
Pohick Bay Golf Course	Jon Mendez, Assistant Park Manager
Potomac Overlook	Rachel Doody, Park Manager
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Red Rock	Ben Bilko, Park Manager
Rust Manor	Alexandra Gordon, Facility and Event Sales Manager
Sandy Run	Kate Irwin, Park Manager
Temple Hall	Ben Bilko, Park Manager
Upton Hill	Evan McGurrin, Park Manager
Winkler Botanical Preserve	Rachel Doody, Park Manager
W&OD Trail	Kevin Casalenuovo, Park Manager



An Update from the Executive Director

Paul Gilbert, Executive Director

- David Gustafson has been appointed as the new Board Member from Falls Church. Dave is a user of our parks and lives near the W&OD Trail.
- Mark Chandler and Douglas Stewart, who both represent the City of Fairfax on our Board, came into the office for a detailed session on our budget process.
- The annual gala event for the Community Foundation for Northern Virginia was attended by Scott Price, Pat Harrison, and Douglas Stewart, as well as Anh Phan and myself.
- The Northern Virginia Conservation Trust used our offices for their Board meeting.
- I was on calls related to several parks, including Beaverdam's Management Plan and Hemlock accessibility considerations.
- I participated in a session on park-related legal issues that was hosted by the Local Government Attorney's Association for Virginia.
- Continued work on several land acquisition efforts.





Kelly Gilfillen, Marketing and Communications Director

- Developed and distributed sixth monthly issue of staff newsletter, which includes employee recognition, resources for staff and updates from Executive Director, Budget, Finance, IT and Human Resources.
- Continued executing 2023 Holiday Light Show Marketing & Communications Plan, including organic and paid social media, media relations, email communication to previous 2 years' customers, direct mail, and print, radio, streaming and podcasting advertising. After first month, light show ticket sales are \$35,000 above previous year.
- Based upon success of Spring Climb UPTon digital banner ad campaign, implemented NOVA Parks' first set of digital banner ads to promote holiday light shows, including Spanish ads.
- First two months of Climb UPTon cross-platform digital campaign and connected TV video placements has yielded 1,361,061 impressions with a click-thru rate that is triple the average benchmark, resulting in 933 total conversions (clicked Book Now button on webpage).

Anh Phan, Community Engagement Manager

- Represented NOVA Parks at the Community Foundation of Northern Virginia Raise the Region annual gala along with Paul Gilbert and board members Douglas Stewart, Mark Chandler and Scott Price.
- Tabled with the Friends of W&OD Trail in support of the 'On the Go and In the Know' trail safety campaign at the 2nd annual Spoke N' Word event with the Loudoun and Arlington Library systems. There were three stations along the W&OD trail from Arlington to Leesburg.
- Recruited volunteers at the Beacon 50+ Venture into Volunteering fair at Springfield Mall along with Emma Werthman from Meadowlark.
- Staffed a table at the Virginia CareerWorks Regional Job Fair at Northern Virginia Community College Alexandria campus. The job fair was organized by Arlington and Alexandria Workforce Council.
- Attended the regular Arlington County Forest and Natural Resources Commission meeting.
- Organized a walk and tour through Winkler Botanical Preserve for Friends of Holmes Run Watershed. They will be interested in volunteer opportunities and other ways to support NOVA Parks, especially Winkler in the future, and another walk for their board members in the spring.



An Update from the Operations Team

Chris Pauley, Operations Director

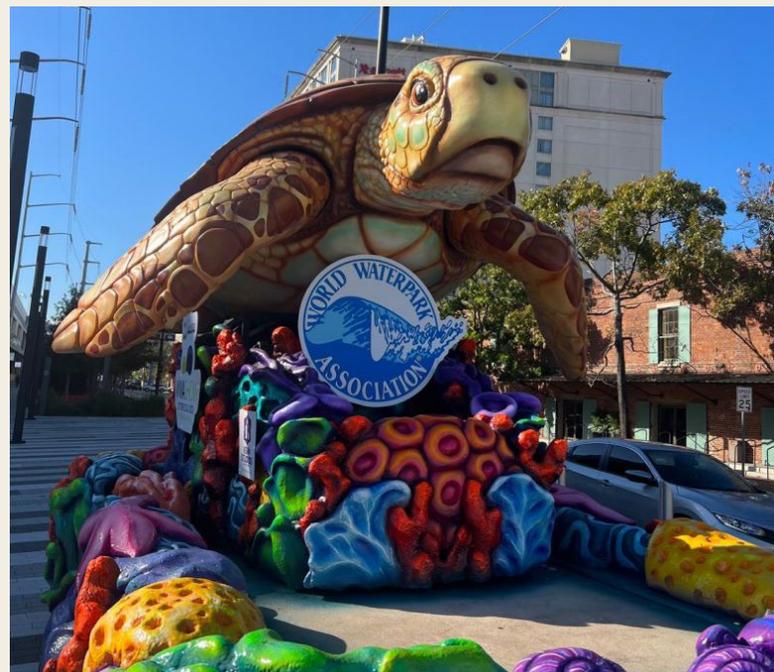
- Conducted interviews and hired for Central Maintenance Mechanic position.
- Participated with park staff and a representative from Virginia Risk Sharing Association (VRSA) for an on site mock assessment of occupational safety standards.
- Working with Food and Beverage team to leverage current partnerships to reduce food costs.
- Participating in an end-of-season golf operations meeting.
- Met with team from Troon Golf, who provides golf marketing services, to review our year and to discuss our continued partnership for next season.

Blythe Russian, Park Operations Superintendent

- Conducted end of season walk throughs of waterparks.
- Met with City of Alexandria staff to continue conversations about programming and partnership at Winkler Botanical Preserve.
- Working with park staff to finalize operations plans for light shows.
- Conducted annual reviews with all direct report staff.
- Participated in Meadowlark entryway design meeting.
- Attended annual Sandy Run Users Meeting. Feedback from all participants was positive, including praise from the neighbor.
- Met with faculty and students from Hylton High School to explore the Employ program for part time high school work/volunteer opportunities.

Mark Whaley, Park Operations Superintendent

- Working with Bull Run staff to finalize all details for the 2023 Festival of Lights.
- Conducted annual performance reviews with my direct reports.
- Attended the World Waterpark Association Conference in New Orleans.
- Met with Operations staff to discuss fees and charges for calendar year 2024.
- Finished the last of our annual waterpark winterization inspections.
- Met with Troon Golf to discuss 2024 golf marketing.
- Participated in Aquatics, Golf and Events Committee meetings.





Aldie Mill, Mt. Zion, and Gilbert's Corner Manager – Corwyn Garman, Historic Site Manager

- Hosted 5th grade students and adult chaperones for the final meeting of the literacy program organized by teachers from Aldie Elementary School.
- Held a “Nature Detective” program for Girl Scouts.
- Assist Aldie Heritage Association with supplies and set up for Aldie Day Party, which returned this year for the first time since COVID-19.
- Aldie Mill hosted 75 Middleburg Charter School students for a special program.
- Hosted “Conversations in History” program at the Mill in partnership with the Virginia Piedmont Heritage Area featuring Stephen Thompson, Archaeologist with Loudoun County Department of Planning and Zoning.
- Participated in a memorial marker dedication at Mt. Zion for former NOVA Parks Board member Su Webb.
- Assisted with Bull Run Light Show installation.
- Provided a guest tour for Frederick Community College, Frederick, Maryland.
- Hosted a tea lecture featuring Tracy Gillespie on October 29.

Algonkian – Reid Nebergall, Park Manager

- Hosted the Special Olympics DC charity golf tournament, which had 52 golfers compete.
- Held the annual Club Championship golf tournament.
- Fall for Golf began on October 16th with two golf specials per week featured on the Algonkian Golf Course app.
- Staff completed winterization of the waterpark and are starting off-season projects.
- Staff participated in a simulated occupational safety inspection to ensure standards are being followed.
- The Woodlands hosted 5 weddings and various meetings and weekday events.



Ball's Bluff – Ben Bilko, Park Manager

- Two workdays were held to complete work on park trails.
- Friends of Ball's Bluff and staff hosted the anniversary weekend at the Battlefield which included cannon firing, band, fife and drum, and anniversary ceremony.
- Trails are busy with fall hikers.



Blue Ridge – Kevin Casalenuovo, Park Manager

- Fall continues to be a busy time for group camping.

Brambleton – Dustin Betthausen, Park Manager

- Despite a few rainy days, the course is keeping "par" with previous months and seeing an increase in revenue vs. October 2022.
- On Saturday, October 28th, we hosted our Annual Club Championship and had 82 participants in 3 different divisions, an increase from previous years participation. Net and Gross Champions were awarded for each division. Brickmakers Catering provided a nice lunch after the tournament.
- October was a busy month for tournaments as we hosted two 40+ benefit golf tournaments, one 50+ tournament and hosted the US Kids Local Championship with 153 Junior Golfers from around the region.
- Our Golf Professional has been hosting weekly Adult Golf Clinics and has hosted 2 Junior Golf Clinics.
- The golf committee worked together to provide input for fees and charges for the 2024 season.
- We implemented our Annual Fall for Golf Campaign/Promotions centered around Golf Course App Offers for Food & Beverage, Pro Shop Merchandise, and off-peak tee times. We are also heavily promoting the Heron's Choice Membership and Heron's Choice Winter Rates to capture new members with the goal of securing their loyalty into spring of 2024.

Bull Run – Eric Ferguson, Park Manager

- The park hosted one large corporate event and one disc golf tournament.
- Staff attended the aquatics committee meeting.
- Assistant Manager met with Marketing and Visit Fairfax to give a tour of the campground so they can assist international customers with travel arrangements to our parks.
- Staff have been working non-stop on the Festival of Lights in preparation for the November 10th opening. Tickets are on sale now. Hiring is well underway.



Bull Run Shooting Center – Laurelyn Rawson, Park Manager

- Met with full-time staff for annual review.
- Our concessionaire, FFX Archery, hosted the Early Bird Archery Tournament. Several FFX Archery club members and members of the GMU Archery club medaled in their divisions. We are the home range for the GMU Archery Club this year.
- We submitted our proposed 2024 NSCA Sporting Clays calendar to our state delegates for approval.
- Fall Wobble League is underway and seeing many league returners including a couple parent child shooting teams.
- The Archery Range was painted in time for indoor season to begin.
- Conducted interviews for our Park Maintenance position.



Cameron Run – Paul Price, Park Manager

- Finished waterpark winterization walk-through.
- Light show set up is underway.
- We have added birthday party options for Ice & Lights this year. We have also added in daytime skating during the month of December.
- Tickets for the light show are on sale now.
- Hiring for Ice & Lights is ongoing.
- Ice skating rink has been refurbished and will open December 1.
- The City of Alexandria operated sport court has been installed in the parking lot and has been seeing a lot of activity with the nice weather.
- Mini Golf closed mid-month for light show set up and batting cage operations end October 31st.



Carlyle House – Rebecca Super, Historic Site Manager

- Carlyle House hosted tours for two Carlyle family descendant groups.
- The popular Yoga on the Magnolia Terrace program concludes for the season this month.
- The Fire Suppression system installation is drawing to a close. The house reopened for tours this month.

Meadowlark Atrium – Wayne Hager, Atrium Facilities Manager

- In the month of October, The Atrium hosted 14 private events. All these events were Wedding Receptions except one which was a Corporate Social. The events were all catered by Great Blue Heron Catering and the events were well received.

Meadowlark Botanical Gardens – Jeff Hill, Botanical Gardens Manager

- Tours and programs continue to remain well attended into the fall. Students from GMU's Korean Studies and the Department of Defense's Project Global Officer program enjoyed guided tours of the Korean Bell Garden.
- Garden Manager met with Eagle Scout to review project proposal to be completed in the Fall prior to the Winter Walk of Lights.
- Winter Walk of Lights hiring is in full swing. Visitor Services Specialist, Emma Werthmann, has attended job fairs and consulted with numerous local high schools to boost hiring efforts.
- Light Show installation is progressing, and the team continues to push to complete install ahead of schedule.
- Winter Walk of Lights operations team attended virtual meetings with our online ticket provider to review changes ahead of Winter Walk of Lights ticket sales.
- Garden Manager met with all members of the Meadowlark team to complete annual evaluations.
- Continued discussions with Planning and Development as well as outside consultants regarding capital projects taking place at Meadowlark Botanical Gardens.
- The American Daylily Society has approved Meadowlark Botanical Gardens to be listed as a historical daylily collection on top of the already established "display garden" title. This allows us to be one step closer to full accreditation through American Public Garden Association which will draw national attention to the collection and our gardens generally.
- We welcome our new horticulturist, Sarah Causey.





Occoquan – Ryan Corder, Park Manager

- We held a Friends of the Occoquan Park cleanup day.
- Hosted the VA State Catholic Cross-Country Championships.
- Worked with current GMU students to do an Occoquan River Cleanup Day.
- The Park held three 5K races in October.

The River View at Occoquan – Hannah Fry, Hospitality & Event Sales Manager

- October was a busy month for The River View! We hosted 13 weddings, two corporate meetings, a styled shoot, a menu tasting and over 30 tours. We have also begun planning for our Open House in February to get ahead of the busy holiday season.

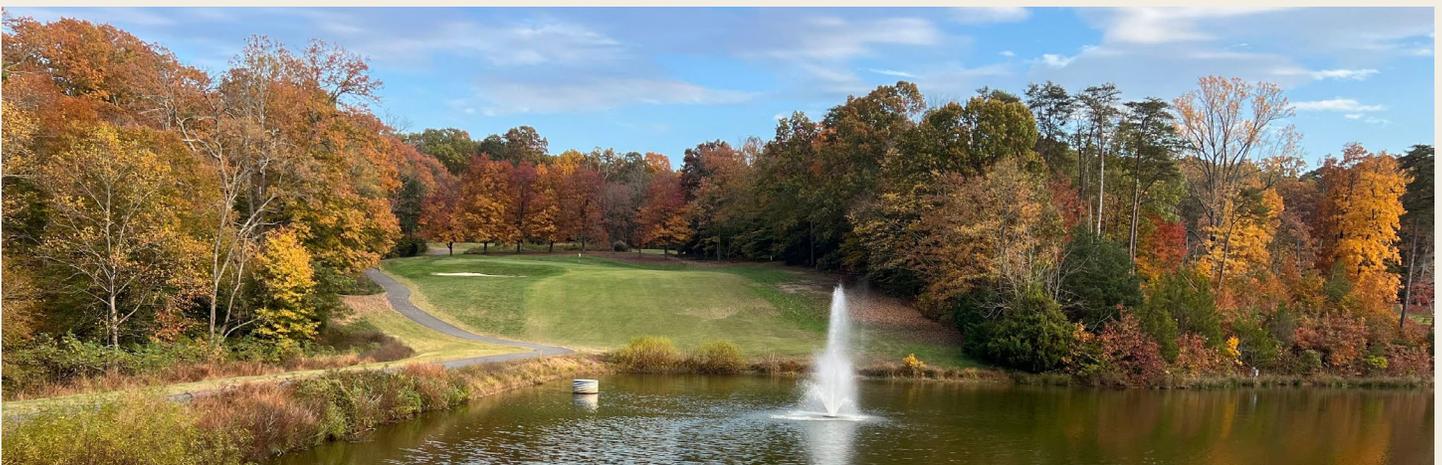
Piscataway Crossing – Ben Bilko, Park Manager

- Has been busy with visitors seeking fall foliage and picturesque river scenery.



Pohick Bay Golf Course – Jon Mendez, Assistant Park Manager

- Pohick Bay Golf hosted its annual Club Championship.
- Pohick Golf wrapped up its busy tournament schedule for the year in October.
- Grounds crew aerated the roughs, also over-seeded several tee boxes.



Pohick Bay Park – Brad Jackson, Park Manager

- Pirate's Cove management staff participated in their annual end of season walk through with the Aquatics Manager and Operations management.
- Our Campground Supervisor developed a great plan for our Halloween Weekend in the campground which included a variety of seasonal activities and Halloween themed fun!
- The Park Assistant Manager and Golf Course Assistant Manager met with a local school group to discuss opportunities for a volunteer work-based program.
- The maintenance team completed various tree work in the park as well as projects for Pirate's Cove to get ahead for next season.
- Park Specialist Sadie Boyd and I participated in a team building Mentor Meeting held at Winkler. This was a regathering of the program members following the summer season to reconnect and continue building upon the program.
- Met with various contractors for planned campground improvements.
- Many Full-Time staff members as well as our Intern have been assisting across all light shows in preparation for the holiday season.
- I met with Project Managers and Risk Manager on various upcoming Capital Projects for this fall/winter including Comfort Station 2 renovations and camp store accessibility renovations.
- We completed the annual evaluation process for FY23 with our Full-Time team members reviewing and discussing all the great accomplishments from this past year that everyone accomplished.



Pohick Bay Golf Course – Jon Mendez, Assistant Park Manager

- Pohick Bay Golf hosted its annual Club Championship.
- Pohick Golf wrapped up its busy tournament schedule for the year in October.
- Grounds crew aerated the roughs, also over-seeded several tee boxes.

Potomac Overlook – Rachel Doody, Park Manager

- Potomac Overlook hosted the Girl Scouts of the Nation's Capital's annual Hike-a-Ree at the beginning of October with over 200 scouts.
- Girl Scout programs have continued to be very popular with three programs offered in October: Animal Habitat, Letterboxing, and Rock the Park.
- The Potomac Overlook Park Manager and Park Naturalist participated in the Mid-way Mentor Meet-up at Winkler Botanical Preserve, where the mentors and mentees came back together to discuss how everyone's year has gone so far and participate in activities focused on productivity, communication, leadership, and reflecting on systems and processes.
- Fall School field trips have started up again with over 115 students participating in nature walks, animal talks, and sensory awareness activities. Public programs this month included a new Sights and Signs program and the always popular Pumpkin Carving Bash.
- The Potomac Overlook Open House on October 19th highlighted the volunteer efforts by the Arlington Master Gardeners, Park Stewards and the Master Gardeners of Northern Virginia. Park visitors also got a chance to meet some of the Nature Center critters up close.
- Fall is another popular season to be out on the water and the Roving Naturalist has led public kayak trips at Occoquan, Pohick Bay, Fountainhead, and Algonkian.
- Other public programs offered in October included a Critter Corner for the Meadowlark Halloween Scavenger Hunt, Owl Prowl at Potomac Overlook and Algonkian. Also, a watch party for the GC Orionids Meteor Shower at Goose Creek.
- The Roving Naturalist also partnered with the Loudoun Wildlife Conservancy and Algonkian Regional Park to off the first Big Sit volunteer opportunity where participants stay in a certain location for a period of time and record all bird sightings from that space.



RACHEL IS HOSTING 2 DROP-OFF SITES AND IS ACCEPTING DONATIONS UNTIL 10/31!

FIND THE CLOSEST SITE TO YOU

TODAY'S SEEDS TOMORROW'S TREES

HELP GROW FUTURE FORESTS!

STEP 1 IDENTIFY AND COLLECT SEEDS

STEP 2 LABEL SEEDS AND WEIGH

STEP 3 SEND YOUR SEED DATA

Reservoir Park at Beaverdam – Dustin Betthausen, Park Manager

- Park Management and Operations have been meeting monthly to discuss operations plans, staffing budgets and equipment needs / purchases to outfit the new park.
- Progress is being made to prepare for the crew floating dock installation. NOVA Parks and the design team will meet with the dock installer this month.
- Welcome Center and Restroom plumbing, electrical, mechanical work is ongoing. Bridge and pier railings have been installed. Wood framing for walls and interior roof is ongoing at the boat rental building.

Red Rock – Ben Bilko, Park Manager

- Trails are busy with fall hikers.

Rust Manor – Alexandra Gordon, Facility and Event Sales Manager

- Amelia Carchia joined the Rust team on October 9th as our Events Coordinator.

Sandy Run – Kate Irwin, Park Manager

- Fall rowing camps concluding in early November.

Temple Hall – Ben Bilko, Park Manager

- The pumpkin patch has been very busy when the weather cooperates.
- Weekdays have been busy with fall field trips to the farm.



Upton Hill – Evan McGurrin, Park Manager

- Ocean Dunes had its winterization walk-through on October 9th.
- I co-lead segments of the Mentor program’s “Mid-Way Meet-up” at Winkler Botanical Preserve.
- Staff completed review and sign off of the FY23 appraisal process.
- I attended timekeeping system scheduler training.
- We hosted two larger group volunteer events; one from NOVA Clean-ups who did a great job focusing on trash/litter in the park; another with Curtis & Co. who helped ARMN volunteers with clearing trails of the remains of invasive bushes.





Winkler Botanical Preserve – Rachel Doody, Park Manager

- Winkler had an exciting early Fall, hosting two sessions of the Midway Mentor Meet-Up for many NOVA Parks staff who had never been out to the preserve before.
- The Program and Preserve Manager attended a Biological Monitoring Workshop to learn new skills on native fish identification for upcoming field trips and programs.
- Winkler also held an “Open House” with 10 teachers from Alexandria City Public Schools to tour the preserve and participate in a handful of SOL-based activities planned for the 1st-4th grade field trips.
- A local boy scout and volunteers for his Eagle project installed 12 wayfinding markers for the trails.
- Scout and public programs have been popular, including three Girl Scout Badge Workshops, and over 30 park visitors dropped in for Creepy Critters, a free public program.
- Potomac Overlook and Winkler Botanical Preserve also partnered with the Potomac Conservancy and the Virginia Department of Forestry for their annual Tree Seeds Collection. Large bins and bags were staged at both sites for participants to bring seeds of native hard woods from their own back yards for the Forestry Department transform donated seeds into saplings to meet the growing demand for tree plantings that support clean water. Both locations had an overflow of seed donations on their first year as a collection site and we hope to get more parks involved next year.





W&OD Trail – Kevin Casalenuovo, Park Manager

- Staff, along with the assistance of the “Friends of the W&OD”, conducted a school outreach tabling event. The event’s goal was to remind middle school students to be safe while using the trail. We worked with the school resource officers and handed out goodies to the children and had them sign the banner to be “On the Go and In The Know.”
- Trail staff, along with planning and development, attended a meeting in Falls Church to discuss drainage near the dual trails area.
- Staff, along with the assistance of the “Friends of the W&OD,” worked with Herndon, Loudoun, and Arlington libraries on a Spoke N’ Word event with the focus on educating the community about trail safety.
- Staff attended a meeting with Dominion Energy to discuss future projects that will impact the trail.
- Attended a meeting with Dominion Energy to discuss emergency work that was conducted on the W&OD along with future work that is needed to be performed.
- Asphalt repairs were made near Felleni Ct., as well as near Piney Branch.
- Working on an encroachment issue that has impacted drainage near Ruritan Circle in Sterling.

